## 2021-22 Budget

Library materials	2020-21	2021-22	Comments		
Books/audiobooks/ebooks	\$447,000	\$444,000	—— Maintains core collection and reflects shift to		
Online services	28,000	28,000	downloadable audiobooks		
Periodicals	24,000	18,000	Shift to electronic format		
Movies and music	65,000	53,000	— Decreased demand due to streaming		
Special collections	22,500	18,000	—— Purchasing for the Library of Things		
Total materials	\$586,500	\$561,000			
Salaries and benefits	\$3,166,300	\$3,184,903 —	Negotiated salary increases and estimated		
Operations			health-care costs		
Utilities	\$80,700	\$71,000 —	— Reduction in electricit	y costs due to new HVAC	
Photocopiers	20,000	18,000			
Office and custodial supplies	36,000		Increases due to COVI		
Equipment and furniture	50,000		—— Reduction based on page 1	—— Reduction based on past experience	
Postage	20,000	20,000			
Insurance	29,000	29,000			
Taxes (water and sewer)	3,700	3,400			
Conference and travel	8,000	3,000 —	<ul> <li>Reduced travel to conferences</li> <li>Reduced in-person programming for the public</li> </ul>		
Memberships	3,000	3,000			
Special programs	43,000				
Building and equip. maint.	84,000	84,000			
Van operation	4,000	4,000			
Financial services and auditing	39,000	39,000			
Printing and marketing	35,000		Expanded marketing efforts		
Professional services	30,000		—— Attorney's fees for contract negotiations		
Miscellaneous	3,500	4,000			
Online catalog/circ. system	51,000	52,000 —	Planned increase in library system fees		
IT/hardware and software	42,000	42,000	Expected fewer tax refunds		
Refund of real property taxes	20,000	.,			
Capital improvements/contingency	125,000		—— For building updates and other needs		
Total operations	\$726,900	\$706,400			
TOTAL EXPENSES	\$4,479,700	\$4,452,303			
Income					
Fines and fees	28,000	15,000 ——	—— Decrease due to COVID impact		
Interest	30,000	7,500 ——	—— Projected interest rates much lower		
Book sale	5,000	5,000			
Gifts and donations	1,000	2,000			
Photocopiers	7,500	7,500			
State aid	24,000	23,170			
PILOT	211,637	219,570 —	Estimated revenue rec	<ul> <li>Estimated revenue received from BCSD</li> </ul>	
TOTAL INCOME	\$307,137	\$279,740			
BUDGET	\$4,479,700	\$4,452,303		Proposed lova	
Minus income	307,137	279,740		Proposed levy	
Equals LEVY	\$4,172,563	\$4,172,563	0% increase	increase: 0%	
Fund halance					
Fund balance		\$1,400,000	—— Funds operations from	—— Funds operations from July until taxes received in October	
TOTAL FUND BALANCE		1,942,000 \$3,342,000	Designated for capital expenditure and building needs in conjunction with the library's Long Range Plan		
For additional financial information, please see the audited financial statements					

of Bethlehem Public Library online at www.bethlehempubliclibrary.org/about-us/board-of-trustees.

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