Closed bridge slows response

Smoke kills noted author

By Sal Prividera Jr.

January 25, 1989
Vol. XXXIII, No. 6

January 25, 1989
Vol. XXXIII, No. 6

The weekly newspaper serving the towns of Bethlehem and New Scotland

Area's future

By Sal Prividera Jr.

Development in the Town of Bethlehem is an issue that draws a variety of responses from people involved in government and business as well as residents. While local business leaders say a certain amount of commercial growth is needed for the community to survive, they also express a strong desire to keep a small community persona.

Area businessmen see need to keep town's character

An unscientific survey of area business people, town officials and developers yielded a variety of views on the need for change in the town of Bethlehem. Among the needs of the community for commercial development is a grocery store, office complexes, more heavy industry along Rt. 52 and more retail business to accommodate residents.

There is also a recognition that the projected increased population in the town will outstrip existing services and businesses, especially with several residential developments in various stages of completion or proposal. The population rise will drive the need for more housing developments.

Tom Thomsen (owner of Delmar Printers and former Bethlehem Chamber of Commerce President), said he would like to see a balance between commercial and residential growth maintained. "We need more commercial growth..." he said. "But it's projected in growth in support of residential growth."

The Chamber Board Chairman and local businessman Ken Ringler, also a former chamber president, concurs with Thomsen's view. "We need to avoid commercial services necessary to serve our populace... in tandem with any residential growth."

The question of how to best accommodate the community for shopping, opportunities and services is one with no clear answer — and there's no hurry just because it is wanted that way.

"We completed a feasibility study in 1986 with IGA about a food store..." said Caldwell. "But the independent, buy wholesale from the IGA group. Finding people to make this work locally really held things up, but we have a manager and we are going ahead with the study."

Hammond wishes to remain nameless employers of the independent group from another area grocer, Hammond said.

Robert Caldwell of Western Foods, the wholesale supplier for Would receive wholesale groceries from the group. Caldwell was very cautious, saying "Financing-wise, out of 10 or 15 places, maybe one will go through. I think it would be premature to say anything about this one at this time."

Hammond said that the Crown group was very concerned about the possibility of a Convenient Food Mart coming to Voorheesville, and that he had heard about it "quite by accident." According to a feasibility study Hammond had done, the IGA could not go in if a Convenient was to locate close by.

"It's quite simple," Clark said. "I've been hearing this for five years but they haven't put anything on the table...."
An open letter to our customers...

To Our Delmar Customers:

Late last year, Don Wright decided to sell his business to Browning Ferris Industries of New York, Inc. (BFI). Don had done an admirable job for many years, serving nearly 4,100 customers in the town of Bethlehem.

But Don sold his business for compelling reasons. He recognized that the waste services industry is changing rapidly and that the way he conducted his business would be forever altered. He chose BFI, we believe, in part because of the professional way we would serve the customers. Don had worked so hard to keep...

"I don't have the capital or the technology to continue changing with the times," he wrote it a farewell letter to his customers. "...I feel that they (BFI) can better serve you, my customer, in the fast changing future."

BFI knew when we acquired Don's routes that we would have to work as hard as Don to keep his customers happy and that we would be forced to raise collection rates. The pricing structure we inherited contained varying rates for the same service. More importantly, it did not reflect the $10 per ton rise in fees at the Albany ANSWERS facility that took place early this year, nor did it take into account a mandatory recycling program that begins January 1, 1989 at the Rupert Rd. Landfill and which will begin February 1 at ANSWERS.

BFI supports recycling. Landfill space is rapidly dwindling in the Capital Region. Without places to dispose of trash, all waste haulers face the prospect of trucking wastes hundreds of miles at up to four times the cost of present disposal.

In order to meet the Capital District's recycling needs, BFI has recently spent $350,000 on specially designed trucks, and 250,000 for plastic recycling bins that we distribute to customers. BFI also incurs increased transportation and personnel costs as a result of running a second, separate pickup for recyclables.

These are some of the investments that Don Wright didn't have to make. He had two choices: he could have stayed in business, invested a lot of money and raised your rates. Or he could have gotten out of the business—which he did.

BFI is in business for the long haul. We have the experience and the expertise to keep up with changes in the industry and to meet New York State's ambitious recycling goals.

Waste services cost more than they used to. But reliable, environmentally sound waste disposal is no longer a luxury; it's a fundamental community need.

Sincerely,

Emilio A. Fusco
District Manager
Browning Ferris Industries of New York, Inc.
Bethlehem to form master plan committee

By Mark Stuart

In a move designed to facilitate the development of a townwide comprehensive plan, Bethlehem Supervisor Robert Hendrick is expected to formally propose the comprehensive plan, Bethlehem the development of a townwide master plan committee after today’s regular town board meeting.

According to Hendrick, the comprehensive plan would be to work on matters related to the Bethlehem Master Plan and would consist of nine members, one town/town board member, one planning board member, one member from the zoning board of appeals, a representative of the business community, a representative of the development community and three residents, perhaps representatives of neighborhood associations. The nine members would serve as committee chairman, and Hendrick intends to provide the presentation mark the official kick-off of the town’s 1993 Bicentennial Celebration.

Bethlehem has announced its plans to donate a 19-year-old Albany man with felony burglary in addition to the house.

According to the police, the man is partly responsible for the bridge close since March 1986, when a community and three residents.

To identify town development and conservation issues of importance to the community.

To develop and recommend policies to implement the community goals and objectives.

To translate those policies into the town’s Master Plan.

To develop and recommend alternative techniques for implementing the Master Plan.

To coordinate and provide a mechanism for substantial public input throughout the Master Plan process.

In a move designed to facilitate the development of a townwide comprehensive plan, Bethlehem Supervisor Robert Hendrick is expected to formally propose the comprehensive plan, Bethlehem the development of a townwide master plan committee after today’s regular town board meeting.

According to Hendrick, the comprehensive plan would be to work on matters related to the Bethlehem Master Plan and would consist of nine members, one town/town board member, one planning board member, one member from the zoning board of appeals, a representative of the business community, a representative of the development community and three residents, perhaps representatives of neighborhood associations. The nine members would serve as committee chairman, and Hendrick intends to provide the presentation mark the official kick-off of the town’s 1993 Bicentennial Celebration.

Bethlehem has announced its plans to donate a 19-year-old Albany man with felony burglary in addition to the house. The police said.

According to the police, the man is partly responsible for the bridge close since March 1986, when a community and three residents.

To identify town development and conservation issues of importance to the community.

To develop and recommend policies to implement the community goals and objectives.

To translate those policies into the town’s Master Plan.

To develop and recommend alternative techniques for implementing the Master Plan.

To coordinate and provide a mechanism for substantial public input throughout the Master Plan process.

In a move designed to facilitate the development of a townwide comprehensive plan, Bethlehem Supervisor Robert Hendrick is expected to formally propose the comprehensive plan, Bethlehem the development of a townwide master plan committee after today’s regular town board meeting.

According to Hendrick, the comprehensive plan would be to work on matters related to the Bethlehem Master Plan and would consist of nine members, one town/town board member, one planning board member, one member from the zoning board of appeals, a representative of the business community, a representative of the development community and three residents, perhaps representatives of neighborhood associations. The nine members would serve as committee chairman, and Hendrick intends to provide the presentation mark the official kick-off of the town’s 1993 Bicentennial Celebration.

Bethlehem has announced its plans to donate a 19-year-old Albany man with felony burglary in addition to the house. The police said.

According to the police, the man is partly responsible for the bridge close since March 1986, when a community and three residents.

To identify town development and conservation issues of importance to the community.

To develop and recommend policies to implement the community goals and objectives.

To translate those policies into the town’s Master Plan.

To develop and recommend alternative techniques for implementing the Master Plan.

To coordinate and provide a mechanism for substantial public input throughout the Master Plan process.

In a move designed to facilitate the development of a townwide comprehensive plan, Bethlehem Supervisor Robert Hendrick is expected to formally propose the comprehensive plan, Bethlehem the development of a townwide master plan committee after today’s regular town board meeting.

According to Hendrick, the comprehensive plan would be to work on matters related to the Bethlehem Master Plan and would consist of nine members, one town/town board member, one planning board member, one member from the zoning board of appeals, a representative of the business community, a representative of the development community and three residents, perhaps representatives of neighborhood associations. The nine members would serve as committee chairman, and Hendrick intends to provide the presentation mark the official kick-off of the town’s 1993 Bicentennial Celebration.

Bethlehem has announced its plans to donate a 19-year-old Albany man with felony burglary in addition to the house. The police said.

According to the police, the man is partly responsible for the bridge close since March 1986, when a community and three residents.

To identify town development and conservation issues of importance to the community.

To develop and recommend policies to implement the community goals and objectives.

To translate those policies into the town’s Master Plan.

To develop and recommend alternative techniques for implementing the Master Plan.

To coordinate and provide a mechanism for substantial public input throughout the Master Plan process.

In a move designed to facilitate the development of a townwide comprehensive plan, Bethlehem Supervisor Robert Hendrick is expected to formally propose the comprehensive plan, Bethlehem the development of a townwide master plan committee after today’s regular town board meeting.

According to Hendrick, the comprehensive plan would be to work on matters related to the Bethlehem Master Plan and would consist of nine members, one town/town board member, one planning board member, one member from the zoning board of appeals, a representative of the business community, a representative of the development community and three residents, perhaps representatives of neighborhood associations. The nine members would serve as committee chairman, and Hendrick intends to provide the presentation mark the official kick-off of the town’s 1993 Bicentennial Celebration.

Bethlehem has announced its plans to donate a 19-year-old Albany man with felony burglary in addition to the house. The police said.

According to the police, the man is partly responsible for the bridge close since March 1986, when a community and three residents.

To identify town development and conservation issues of importance to the community.

To develop and recommend policies to implement the community goals and objectives.

To translate those policies into the town’s Master Plan.

To develop and recommend alternative techniques for implementing the Master Plan.

To coordinate and provide a mechanism for substantial public input throughout the Master Plan process.

In a move designed to facilitate the development of a townwide comprehensive plan, Bethlehem Supervisor Robert Hendrick is expected to formally propose the comprehensive plan, Bethlehem the development of a townwide master plan committee after today’s regular town board meeting.

According to Hendrick, the comprehensive plan would be to work on matters related to the Bethlehem Master Plan and would consist of nine members, one town/town board member, one planning board member, one member from the zoning board of appeals, a representative of the business community, a representative of the development community and three residents, perhaps representatives of neighborhood associations. The nine members would serve as committee chairman, and Hendrick intends to provide the presentation mark the official kick-off of the town’s 1993 Bicentennial Celebration.

Bethlehem has announced its plans to donate a 19-year-old Albany man with felony burglary in addition to the house. The police said.

According to the police, the man is partly responsible for the bridge close since March 1986, when a community and three residents.

To identify town development and conservation issues of importance to the community.

To develop and recommend policies to implement the community goals and objectives.

To translate those policies into the town’s Master Plan.

To develop and recommend alternative techniques for implementing the Master Plan.

To coordinate and provide a mechanism for substantial public input throughout the Master Plan process.
The sky is falling!

Richard Vincent Allison Bennett, Linda Dan Button business may lack another reason for customers to avoid "fair and legitimate means to generate needed funds" can be existence of gasoline taxes, and that a surcharge be placed on telephone bills.

A role for vision

The Spotlight publishes this week a letter from Jeffrey Lipnicky, the director of planning for the Town of Bethlehem, in which he takes issue with the overall community, make a mockery of zoning and planning efforts, damaging property values, creating traffic congestion, destroy wildlife, attract undesirable, violate pedestrian, become a crude copy of Wolf Road, make it unsafe for kids to ride bikes, and perpetrate other excesses related to associated shopping centers.

Lipnicky urges overall plan

Editor, The Spotlight: It was with disappointment that read the recent editorial titled "The critical view on the relationship between current situations and municipal planning," in its editorial entitled "20/20 Vision." The Spotlight cites the need for the critical components of the planning process; it finds these qualities of the BTR rezoning request to establish a middle school along New Scotland Road; and it suggests that the proposal proceed to enable the community to make an informed and unencumbered by preparation of a town master plan. Brief, The Spotlight argues that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

Lipnicky's letter is not specifically about any proposal for or against Bethlehem Village, or to imply that "no rezoning or large-scale development is to come" with a master plan is complete. If a development proposal is a permitted use and it is found that the rezoning code must be considered by the town. The rezoning request would result in an obvious benefit to the town with minimal risk, then, in my view it too should be considered. Where I disagree with The Spotlight is on the assertion that rezoning decisions with potential stay of current planning and traffic implications be made in the absence of an updated overall analysis of community desires, land-use, and system needs.

Such was not the editorials language or its intent. The thrust of the editorials was to urge foresight (and courage) in the development sector, and based in objective research and planning for all kinds of developments. We also advocated that the delay in the formulation of a "master plan" should not foreclose consideration of "immediate issues that are being impacted by them.

In closing, Mr. Lipnicky states that The Spotlight criticized the town board for its position on the proposed development. In fact, the board has taken an official position — and this is precisely the point. How can the town government decide whether Bethlehem Village is an appropriate proposal if the planning board is not given an opportunity to do so?

Read their lips (but watch their eyes)

"Your lips tell me no so, but your eyes are in your eyes!"

So went the song of only a few years back. The lines would have been a good Dukakis riposte during the campaign, but again he missed the ball. Now, the sweet sentiment still holds true at least for people who wish to deny they are raising taxes while they bring forth clever ideas for extracting money from the citizenry.

An active recruit is our governor, and now our county executive figures that he has devised one or two more painless routes for the extraction.

He’s proposing that Albany County add another nickel onto existing gasoline taxes, and that a surcharge be placed on telephone bills, television licenses, and telephone directories. He says that they are raising taxes while they bring forth clever ideas for extracting money from the citizenry.

An active recruiter is our governor, and now our county executive figures that he has devised one or two more painless routes for the extraction.

He’s proposing that Albany County add another nickel onto existing gasoline taxes, and that a surcharge be placed on telephone bills, television licenses, and telephone directories. He says that they are raising taxes while they bring forth clever ideas for extracting money from the citizenry.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

A middle school needed

Editor, The Spotlight: On Jan. 10 I attended a PTSA meeting at Voorheesville Elementary School to hear an update on recent board of education initiatives with regard to reconstruction alternatives for the school district.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.

I was extremely disappointed to hear that a town’s land-use pattern should evolve organically in reaction to the current vision of developers rather than be based on objective research and the long-term vision of the community as a whole.
UNCLE DUDLEY

Moderation ... no vice?

Not feeling well enough ac­
quainted with the history of the lands which gave America most of our original soil, and possessed of funda­mental traditions, I borrowed within the fortuitous the first volume of The History of England. Before you turn, bear with me for a few moments, as I shall select some little items of current interest.

First, let me mention Archibald Campbell, the third Duke of Argyll, who lived about 30 years of age when his life was beheaded, for purported collaboration with Oliver Cromwell's Puritan Round­head army in the relaxation of the monarchy's Restoration in 1660. For the next two decades in the reign of King Charles II, the minister's (as described by Macaulay) was "criminally moderate."

What a wonderful term! His opposition to prosecution of the Scot, after his death, reveals Sir John Stuart, 9th Earl of Bute, as a man of principles. Think of the moderate, cautious politician who has his feet too far on the ground, but who has the strength of principle. His view of the world is a complex of positions but instead gave themselves languid and uncritical, and so mischievous an enemy, that he was frequently courted even by those who most detested him."

That, of course, has no contemporary meaning, I know, for I'm no one whose life would warrant such a eulogy."

"King James — soon after the sudden death of his brother Charles — found his treasury afficted with the shorts, and he informed Commons "that his brother had left some debts, and that the stores of the navy and ordane were nearly eaten up."

It was promptly resolved that new revenues would have to be raised for the support of the government."

"It was speedily determined that part of the sum should be raised by laying an additional impost on wine and tobacco, but something more than this was needed. Dudley North's plan was to impose additional duties should be placed on sugar and tobacco. A fortuitous chance was anathema. Macaulay's words are: "It is one of our country's poorest. Finally, we deserve better. The wheels are in motion to provide us with better — we all together need the fortitude, will, intelligence, and leadership to see major airport improvements through to a quick conclusion."

On another subject, nearby is a controversial construction project — The Knickerbocker Arena. The arena could be either the biggest whaling elephant we could ever be saddled with, or it could be a magnet attracting attention and spreading the word about Albany to the whole north­east. So, far, the ledger is out of balance on the project side — the newspapers are replete with stories about contrac­t disputes and cost overruns. The civic center idea originally, as best I can recall, was announced as a possible $114 million project. It became, when need was put to paper, a $22 million project. According to the press, that to be decided in the next 10 years the decision to go higher. We are obliged to be sure that this kind of an investment succeeds."

Clearly, we have major problems in the Capital District. Could these, and perhaps multitudes of other problems, be avoided, and is there a cure? Let's consider some solutions.

First, our whole country is mired in overlapping layers of government. In addition to the 50 state governments, there are over 90,000 local governments and over 3,000 separate structures of government to rule American citizens. In the Capital District this problem seems amplified. We've got the many layers of government — the county, the city, the school district — just within itself in a radius of about 10 miles, yet there is no significant intercity or inter­county cooperation as joint ventures, with the exception of the C.D.T.A. Our council and commission system has been operating at the uneconomic sizes of some smaller towns. Some of them are concerned

CONSTANT READER

Reagan: a posterior view

Some of the very best reading I've done lately (apart from the issue of "Audience Better") has been the works of Frank FitzGerald, whom many of you will remember as the author of Fire in the Lake (and who is writing about Southeast Asia) more than a decade later.

She has read diligently in volumes by Reagan, Speakes, Deaver, Haig, Stockman, Terrel Bell, and Martin Anderson, and from them distilled a telling portrait of the Nixon and Reagan eras and in and around the White House for the past eight years.

"And she says," one observes, "most of these books will disappoint a reader: read together, they do not create a fascinating new picture of the Reagan administration. ... These men and women are the administrators of the administration, and some of them are the smartest people in and around the White House."

You unreliable or contradictory as they sometimes are in detail, they are always revealing something — namely, one of the oldest administrations in American history.

Here's a quite fascinating view of President Reagan at work. The scenario is from the Donald Regan book, via the Fitzgerald translation: "What the President wanted from his chief of staff was not a discussion of what was to be done. From a daily report of something which was scrutinized. He was never late for an appointment; he never allowed any discussion to run beyond its allotted time; and in the evenings he never failed to leave the papers he took with him. But once he had completed an assignment; he seemed to lose interest in it. Larry Speakes thought that the President was "too much of a good guy"; typically, he never complained about the schedule. 'They tell me what to do,' he said once in Speakes' hearing. 'Each morning I get a piece of paper that tells me what I am to do all day long.'"

"Rogain came to see that, given the habits of the lifetime, the presidency was a 'Turkish pasha,' as Anderson speaks of it. ... 'President regarded daily as having the character of a shooting script' — in which the characters came and went and the plot was worked out day by day at times though not necessarily in chronological order."

"Fitzgerald, in conclusion, maintains that Reagan was not a 'Turkish pasha,' as Anderson does; no doubt the elegant, slim­waisted boy-king Tutankhamun — who called in the sun up in the morning."

"This article appeared in The New Yorker's issue of Jan. 16, so it's now out of date. But if you're a reader of the New Yorker, your drug store or newspaper. But you can still find in it this basic idea: a personal friend has a copy still around in case you're not a subscriber or an occasional subscriber. I am not an advocate of everything that: The New Yorker publishes, but this clinches for me that the magazine is an standard of quality reading."

"Words for the week:

Riposte: A fencer's quick return thrust following a parry; a retaliatory thrust."

Dr weighing or flagging from, or as if from enthusiasm, exhaustion, exspectation; sluggish; lacking force or quickness or movement."

precipitate: To incline in, or as if in, a caprice; to confess or epitomize."

Abandon provincials!

This Point of View guest editorial was delivered as a year-end speech by the president and chief executive officer of KeyCorp, and is published with his permission.

By R. J. Riley, Jr.

I want to speak today about unprecedented opportunity. Have you ever stopped to think that, happily enough for us, there are thousands of people arriving at our airport daily? That means thou­sands of new faces, thousands of new potential customers, thousands of new opportunities for us. And so I believe we are missing that opportunity. I've traveled this country coast to coast. I've been in airports here and abroad. Albany is a major city in our country through which our airport serves a vast midwestern area, it is one of our country's poorest. Finally, we deserve better. The wheels are in motion to provide us with better — we all together need the fortitude, will, intelligence, and leadership to see major airport improvements through to a quick conclusion."

On another subject, nearby is a controversial construction project — The Knickerbocker Arena. The arena could be either the biggest whaling elephant we could ever be saddled with, or it could be a magnet attracting attention and spreading the word about Albany to the whole north­east. So, far, the ledger is out of balance on the project side — the newspapers are replete with stories about contrac­t disputes and cost overruns. The civic center idea originally, as best I can recall, was announced as a possible $114 million project. It became, when need was put to paper, a $22 million project. According to the press, that to be decided in the next 10 years the decision to go higher. We are obliged to be sure that this kind of an investment succeeds."

Clearly, we have major problems in the Capital District. Could these, and perhaps multitudes of other problems, be avoided, and is there a cure? Let's consider some solutions.

First, our whole country is mired in overlapping layers of government. In addition to the 50 state governments, there are over 90,000 local governments and over 3,000 separate structures of government to rule American citizens. In the Capital District this problem seems amplified. We've got the many layers of government — the county, the city, the school district — just within itself in a radius of about 10 miles, yet there is no significant intercity or inter­county cooperation as joint ventures, with the exception of the C.D.T.A. Our council and commission system has been operating at the uneconomic sizes of some smaller towns. Some of them are concerned

'We should work with state government to create an oversight for the arena'
Vox Pop

In light of the particular developmental needs and emotional stages which young children have and experience during the "middle school years," I believe it is a mistake for our board and for our community to not reconsider its present evaluation of the need for a middle school.

The middle school concept is well established and recognized in progressive, modern-day educational thinking. Our neighboring towns have accepted and implemented the concept, leaving Voorheesville behind the times.

I urge all parents with children in the elementary school, including kindergarten, to attend the Voorheesville Board of Education meeting in February and let the board hear our opinion that we expect Voorheesville to offer our children educational opportunities which will enhance their emotional and educational development.

A progressive and enthusiastic school system is good for the community, is essential to the children, enhances local property values, and would make Voorheesville an even more desirable place in which to raise a family.

Dean S. Sommer
Voorheesville

Development is opposed

Editor, The Spotlight:

We are writing to express our concern with the regional shopping complex proposed by BTR Realty Inc. As a Bethlehem resident, I am opposed to this project because of the adverse impact that it will have on our community. We hope that you will oppose this project when it is presented for your consideration.

Mr. and Mrs. Charles Mirabile
Delmar

\(\text{Provincialism}\)

Within just the four counties of Albany, Schenectady, Rensselaer, and Saratoga, we have eight chambers of commerce. I ask you, would it not be beneficial to form one regional unit to act toward common goals?

A step in the right direction is the formation of the Albany-Colosse Regional Chamber of Commerce's Center for Economic Growth. Its goal is to help create new business in the area, and it is currently working on projects to improve the airport, recommend highway and transportation improvements, and create marketing tools to enhance the image of the region. This is a perfect example of public-private partnerships, as a major fundraising effort for this center last year was supported by business, raising more than $1 million.

As we begin a new year, I implore you to take a look at our area, speak up, and become involved in the issues. Let's become vocal in demanding a solution to improve our airport. Let's be vocal about the need to work with state government to establish an oversight authority empowered to administer the Knickerbocker Arena and turn a perceived problem into an opportunity. Let's be vocal about working together through our local chambers of commerce to begin a study for the consolidation of the chambers as well as the functions of governments in our region. And, I personally will become involved in this issue.

I urge you to think regionally, abandon the scourge of provincialism, and work together to promote the growth of the entire Capital District. To reach this end, we must educate, motivate, and lead our community a better place in which to live and work.

Kirsch Duette Shades
50% Off
Select distinctive window treatments from our wide variety of styles, colors, and designs. Practical, Pretty and easy on your pocketbook.

50% off other Kirsch custom window treatments

LINENS
Gail

The Four Corners
Delmar - 439-4979
Open Sunday 12-5
The proposed bond issue would accelerate the need for busing vulnerable children long distances. Most importantly, it would enable our children to attend school within their neighborhoods where they can make friends for after school and for life. Additional alterations to the elementary schools will create appropriate resource rooms and facilities for testing, conferences, and related services such as speech therapy.

The bond issue will enable the district to meet the needs of the current generation of children, including those with special needs. Quality education needs quality facilities to be fully effective. We know how crucial quality education is to the future not only of our children but to the quality of life in our community. Vote "yes" for the bond issue and for a quality future. Ask your friends and neighbors to join in maintaining continued excellence in education.

Anyone interested in learning more about the bond issue and its provisions benefiting special education services is welcome to attend the Feb. 7 meeting of the Bethlehem Parent Support Group at 7:30 p.m. at the Board of Education offices at 90 Adams Place in Delmar's. Marcia Roth, William Horvick, Margret Ingalls, Gail Moon, George Ledlow, Peggy Muull at Clarksdale.

Glenmont PTA urges bond issue approval

Editor, The Spotlight:

The Bethlehem Central School board has put before the voters a "School Improvement Loan," in the form of an $11.6 million bond issue. The Glenmont Elementary School PTA enthusiastically supports the board in this endeavor and urges the community to vote "yes.

Bethlehem is booming — our schools have simply run out of room to serve the increased number of students and programs. We need new classrooms and facilities for testing, and for life. Additional alterations can make friends for after school such as speech therapy, and facilities for testing, and related services such as speech therapy.

Anyone interested in learning more about the bond issue and its provisions benefiting special education services is welcome to attend the Feb. 7 meeting of the Bethlehem Parent Support Group at 7:30 p.m. at the Board of Education offices at 90 Adams Place in Delmar's. Marcia Roth, William Horvick, Margret Ingalls, Gail Moon, George Ledlow, Peggy Muull at Clarksdale.

Glenmont PTA urges bond issue approval

Editor, The Spotlight:

The Bethlehem Central School board has put before the voters a "School Improvement Loan," in the form of an $11.6 million bond issue. The Glenmont Elementary School PTA enthusiastically supports the board in this endeavor and urges the community to vote "yes.

Bethlehem is booming — our schools have simply run out of room to serve the increased number of students and programs. We need new classrooms and facilities for testing, and for life. Additional alterations can make friends for after school such as speech therapy, and facilities for testing, and related services such as speech therapy.

Anyone interested in learning more about the bond issue and its provisions benefiting special education services is welcome to attend the Feb. 7 meeting of the Bethlehem Parent Support Group at 7:30 p.m. at the Board of Education offices at 90 Adams Place in Delmar's. Marcia Roth, William Horvick, Margret Ingalls, Gail Moon, George Ledlow, Peggy Muull at Clarksdale.

Glenmont PTA urges bond issue approval

Editor, The Spotlight:

The Bethlehem Central School board has put before the voters a "School Improvement Loan," in the form of an $11.6 million bond issue. The Glenmont Elementary School PTA enthusiastically supports the board in this endeavor and urges the community to vote "yes.

Bethlehem is booming — our schools have simply run out of room to serve the increased number of students and programs. We need new classrooms and facilities for testing, and for life. Additional alterations can make friends for after school such as speech therapy, and facilities for testing, and related services such as speech therapy.

Anyone interested in learning more about the bond issue and its provisions benefiting special education services is welcome to attend the Feb. 7 meeting of the Bethlehem Parent Support Group at 7:30 p.m. at the Board of Education offices at 90 Adams Place in Delmar's. Marcia Roth, William Horvick, Margret Ingalls, Gail Moon, George Ledlow, Peggy Muull at Clarksdale.

Glenmont PTA urges bond issue approval

Editor, The Spotlight:

The Bethlehem Central School board has put before the voters a "School Improvement Loan," in the form of an $11.6 million bond issue. The Glenmont Elementary School PTA enthusiastically supports the board in this endeavor and urges the community to vote "yes.

Bethlehem is booming — our schools have simply run out of room to serve the increased number of students and programs. We need new classrooms and facilities for testing, and for life. Additional alterations can make friends for after school such as speech therapy, and facilities for testing, and related services such as speech therapy.

Anyone interested in learning more about the bond issue and its provisions benefiting special education services is welcome to attend the Feb. 7 meeting of the Bethlehem Parent Support Group at 7:30 p.m. at the Board of Education offices at 90 Adams Place in Delmar's. Marcia Roth, William Horvick, Margret Ingalls, Gail Moon, George Ledlow, Peggy Muull at Clarksdale.

Glenmont PTA urges bond issue approval

Editor, The Spotlight:

The Bethlehem Central School board has put before the voters a "School Improvement Loan," in the form of an $11.6 million bond issue. The Glenmont Elementary School PTA enthusiastically supports the board in this endeavor and urges the community to vote "yes.

Bethlehem is booming — our schools have simply run out of room to serve the increased number of students and programs. We need new classrooms and facilities for testing, and for life. Additional alterations can make friends for after school such as speech therapy, and facilities for testing, and related services such as speech therapy.

Anyone interested in learning more about the bond issue and its provisions benefiting special education services is welcome to attend the Feb. 7 meeting of the Bethlehem Parent Support Group at 7:30 p.m. at the Board of Education offices at 90 Adams Place in Delmar's. Marcia Roth, William Horvick, Margret Ingalls, Gail Moon, George Ledlow, Peggy Muull at Clarksdale.

Glenmont PTA urges bond issue approval

Editor, The Spotlight:

The Bethlehem Central School board has put before the voters a "School Improvement Loan," in the form of an $11.6 million bond issue. The Glenmont Elementary School PTA enthusiastically supports the board in this endeavor and urges the community to vote "yes.

Bethlehem is booming — our schools have simply run out of room to serve the increased number of students and programs. We need new classrooms and facilities for testing, and for life. Additional alterations can make friends for after school such as speech therapy, and facilities for testing, and related services such as speech therapy.

Anyone interested in learning more about the bond issue and its provisions benefiting special education services is welcome to attend the Feb. 7 meeting of the Bethlehem Parent Support Group at 7:30 p.m. at the Board of Education offices at 90 Adams Place in Delmar's. Marcia Roth, William Horvick, Margret Ingalls, Gail Moon, George Ledlow, Peggy Muull at Clarksdale.

Glenmont PTA urges bond issue approval

Editor, The Spotlight:

The Bethlehem Central School board has put before the voters a "School Improvement Loan," in the form of an $11.6 million bond issue. The Glenmont Elementary School PTA enthusiastically supports the board in this endeavor and urges the community to vote "yes.

Bethlehem is booming — our schools have simply run out of room to serve the increased number of students and programs. We need new classrooms and facilities for testing, and for life. Additional alterations can make friends for after school such as speech therapy, and facilities for testing, and related services such as speech therapy.

Anyone interested in learning more about the bond issue and its provisions benefiting special education services is welcome to attend the Feb. 7 meeting of the Bethlehem Parent Support Group at 7:30 p.m. at the Board of Education offices at 90 Adams Place in Delmar's. Marcia Roth, William Horvick, Margret Ingalls, Gail Moon, George Ledlow, Peggy Muull at Clarksdale.
Editor, The Spotlight:

This responds to several Vox Pop contributors who have noted the paucity of information available for making informed decisions on the BTR-Price Chopper proposal.

The following data from the Bethlehem Traffic Study Report prepared by Vollmer Associates in 1985, supplemented by personal observation, may help fill the gap. I mention increasing traffic volumes, the way improvements will carry up to $2,500,000 (about $471 per foot) to stampede Bethlehem residents into the two-lane bridges spanning the Normanskill would remain a bottleneck.

Enter BTR-Price Chopper. They propose to extend the Rt. 140 bypass northwesterly and then parallel to the existing six-lanes of a mile stretch of New Scotland Rd. In economic analysis, the proposed extension may approximate a mile in length. The developers are prepared to spend $1,000,000 (about $471 per foot) to stampede Bethlehem residents into the two-lane bridges spanning the Normanskill would remain a bottleneck.

Could it be that our state, county, town and railroad administrators are prepared to fund local road and bridge improvements to ensure the economic viability of a private-sector enterprise? Could it be that Price Chopper's billion-dollar proposal to extend the Slingerlands Bypass to meet the Rt. 140 bypass may help fill the gap.

The report cited in the Vox Pop section may help fill the gap. I mention increasing traffic volumes, the way improvements will carry up to $2,500,000 (about $471 per foot) to stampede Bethlehem residents into the two-lane bridges spanning the Normanskill would remain a bottleneck.
Your Opinion Matters

Moratorium suggested

Editor, The Spotlight:
I have sent the following letter to Supervisor Hendrick and other Bethlehem Town Board Members.

Demonstrating responsible government, the Town of Bethlehem has wisely committed itself to the development of a master plan. With the planning staff and $25,000 in the budget now in place, it is time to turn concept into creation, by beginning the planning process — with a first step being a public hearing on the planning process to be used for the master plan.

In addition to master planning, there is another "M" word — Moratorium — that deserves our serious consideration at this time. In the same way that a moratorium was adopted by the town board for the Route 9 corridor during the comprehensive planning project for that area, it may be a good policy choice for the town board to delay the development and adoption of a town-wide master plan. For the welfare of the town, this notion at the very least deserves rigorous discussion because any development approvals which occur during the time it takes to complete the master plan may be irreversible, and in direct conflict with the plan's recommendations.

To deal with these two critical issues head on — master plan and moratorium — I ask that the town board continue its leadership in working with residents and business persons, by directing that a public hearing be conducted to discuss these two related issues as soon as possible.

We all should recognize by this time that the alternative, the unacceptable alternative to town-wide comprehensive planning and a moratorium, is the narrow focus, issue-by-issue, development approval by development approval for dictating our town's future.

Clearly, a master plan and the process leading to the plan, will not resolve all planning and development issues, or eliminate all controversy surrounding this issue (nor should it!). Nor will it ensure that planning and zoning mistakes will not occur in the future — they surely will. What the master plan will do — through an important blend of professional planning expertise and rigorous involvement of people interested in their town's future — political, commercial, and recreational purposes — is to let us impact the big picture regarding such things as the location of major road systems, the use of our remaining open space for various types of residential and commercial development, and the preservation of some of the town's significant recreational, historic, and green spaces.

Planning continues to be the most viable and volatile issue in the Town of Bethlehem — as evidenced by its frequency on the town board agenda and editorials and letters in The Spotlight. And, comprehensive planning is needed to help us guide our future developments. A prime example of the public interest in planning, is the adoption of a master plan, in the Bethlehem Village complex, the BTR development which would include 313,000 square feet of retail space including a Price Chopper, plus office buildings, and a major road. Interest in this project has been strong. Sentiment has been voiced in: a) build the project, b) don't build the project, c) build the project on a smaller scale, and d) build the project somewhere else.

Personally, I do believe anyone has enough information about how the land in our town should be developed, to the benefit of all the town's people, to fully support any of these alternatives. I commend your recently published comments and the work of the town board members, calling for a master plan before such a large project (Bethlehem Village) is considered. But our concerns and reason for action should extend beyond the Bethlehem Village. The quality of life in our community is at the heart of our future, its overall economic health, and the value of property is just as diligently fought for by the impact of other proposed developments. At the present time, development approvals totaling more than 2,500 dwelling units are in some stage of planning in the Town of Bethlehem. This is about a 25 percent increase over the current housing stock and would result in another 6,000-7,000 people with an impact on town services, traffic, new roads, lost open space, etc.

To summarize, bold leadership on the town board's part would include:

- Master Planning — The town board should followup immediately on the commitment it made in the 1989 budget to use $25,000 appropriated for that purpose to begin the development of master plans for Bethlehem. The town board should establish a schedule for a public hearing on the master planning process.

Now, in my view it is not the best policy to invest money and time in planning at the same time that irreversible changes and irreparable damage can be accomplished; the alternative, the moratorium, deserves our serious consideration. The concept of a moratorium should not be confused with a non-action sense or absolutely rigid. In East Greenbush there is a moratorium. As the town is a center of political, residential subdivisions of land owners' hardships.

- Moratorium — I have not previously advocated a moratorium on a town-wide basis. The reason for present actions and commitments were not in place to allow a responsible discussion about a moratorium, particularly given the legal implications. However, the time is now right to discuss this issue. There is a legal question of whether a specific moratorium will be upheld if challenged in the courts. Generally, the courts will support moratoriums if they meet several tests:

  - There is a specific expiration date;
  - The building ban is for a short time; motivated by a goal to be accomplished;
  - A change in land use plans is understood; developers may not develop projects that may avoid to speed construction if a moratorium is not enacted; the advantages to the community outweigh the landowners' hardships.

The town attorney, planning board attorney, and town planner are in the best position to determine if a moratorium seems reasonable from a legal point of view, that is worthy of discussing. Further, the concept of a moratorium should not be confused with a non-action sense or absolutely rigid. In East Greenbush there is a moratorium. As the town is a center of political, residential subdivisions of land owners' hardships.

- Moratorium — I have not previously advocated a moratorium on a town-wide basis. The reason for present actions and commitments were not in place to allow a responsible discussion about a moratorium, particularly given the legal implications. However, the time is now right to discuss this issue. There is a legal question of whether a specific moratorium will be upheld if challenged in the courts. Generally, the courts will support moratoriums if they meet several tests:

  - There is a specific expiration date;
  - The building ban is for a short time; motivated by a goal to be accomplished;
  - A change in land use plans is understood; developers may not develop projects that may avoid to speed construction if a moratorium is not enacted; the advantages to the community outweigh the landowners' hardships.

The town attorney, planning board attorney, and town planner are in the best position to determine if a moratorium seems reasonable from a legal point of view, that is worthy of discussing. Further, the concept of a moratorium should not be confused with a non-action sense or absolutely rigid. In East Greenbush there is a moratorium. As the town is a center of political, residential subdivisions of land owners' hardships.

Samuel E. Messina
Bethlehem Civic Center
Responsible Planning

First Investors Corporation, a major Wall Street investment firm seeks management trainees to fill positions in new Delmar location. Call for personal interview.

Mr. Joseph Ventura
459-5415

New Delmar Office Opening

First Investors Corporation, a major Wall Street investment firm seeks management trainees to fill positions in new Delmar location. Call for personal interview.

Mr. Joseph Ventura
459-5415

Tri-Village Area Directory

Weekly ad
To place your Business ad in this year's directory
Please call us...
439-4949
DEADLINE SOON
Warning lights and signs were in place in front of the Glenmont Elementary School on Rt. 10, Friday, bringing to an end the long-time crusade by residents and parents to have the safety lights put up. The lights, and signs were purchased at an estimated cost of $5,000 by the Town of Bethlehem and approval was given last fall by the state Department of Transportation.

Patricia Mitchell

Semi-Annual Warehouse Sale
35% to 60% OFF Suggested Retail

Spring and Winter Clothing
Gingersnips And Other Special Merchandise

Dresses, Sportswear, Sweaters, Snowsuits, Sleepwear

Girls - Infant to size 14
Boys - Infant to size 7

- Hartstrings
- Kitestrings
- Sarah Kent
- Schwab
- Buster Brown
- Lynley Design

Comparable Savings Available At Our COHOES COMMONS Location.

MONDAY-FRIDAY 10-9 SATURDAY 10-6 SUNDAY 12-5

Rape crisis center seeks volunteers

The Albany County Rape Crisis Center is looking for volunteers to staff its 24-hour hotline, and to provide legal and medical information to victims of sexual assault. Training classes will be held during the evening.

For information call 447-7100.

Mendlessohn Club to hold sing-along

The Mendlessohn Club of Albany will hold its spring "Sing-in-Sing-along" for prospective members on Wednesday, Jan. 25, and Wednesday, Feb. 8 at 7:30 p.m. at the United Fourth Presbyterian Church at 916 Western Ave., Albany. All men with an interest in choral singing are invited to attend. Formal auditions will be held after Feb. 8.

Kenneth Ringler, board chairman, said the idea of a conservation easement was granted unless the town is willing to take responsibility for the trees.

Board Member William Johnston said he thought a person who spent $300,000 to $500,000 on a house would not cut down a tree in his neighborhood.

One resident, who cited insufficient information regarding project's fiscal impact, tax benefits and cost of services, spoke in opposition to the proposal.

Project WILD workshop scheduled

Five Rivers Environmental Education Department will offer a Project WILD teacher workshop on Saturday, Feb. 4, from 10 a.m. to 1 p.m. at the center, Game Farm Rd., Delmar.

The program is designed to aid teachers and youth leaders in wildlife instruction. For information call 653-1806.

Somerset Woods hearing held

A public hearing on the Moriah-Kenney Development Corporation's proposed Somerset Woods subdivision was held before the Bethlehem Planning Board last Tuesday night. Some 12 single-family houses have been proposed for the AA Residential site off Wemple Road.

Lindsay Routelle, an engineer representing the developer, said an undisturbed or limited use area would be left near the Dewoskill. He noted that none of the streets would be directly opposite any of the streets from Chadwick Square. Boustelle said the lots near Wemple Road would be well above the minimum 10,500 square feet required in an AA zone. He pointed out that the revised plan showed tree plantings along Wemple Road. He said the developer is not in agreement with the suggestion that a conservation easement be granted unless the town is willing to take responsibility for the trees.

Kenneth Ringler, board chairman, said the idea of a conservation easement was needed more review by the Planning Department and the legal department. "I don't know how far government should go with this," he said.

Ringler said he had a problem with telling someone he could not cut down a tree in his neighborhood.

Member William Johnston said he thought a person who spent $200,000 to $300,000 on a house would not cut down a tree in his neighborhood.

Business women meet for dinner

The Bethlehem Business Women will hold their monthly dinner meeting on Wednesday, Feb. 1 at 6 p.m. at the Albany Motor Inn.

Norren Giacone and Grace Gentner will hold a pound sale during the evening. Each member is asked to bring a pound of something wrapped as a gift with a small price tag on the bottom.
Jury finds officer innocent

By Sal Provost Jr.

A Bethlehem police officer facing charges of civil rights violations and malicious prosecution, according to a federal district court trial in Binghamton on Friday.

The federal jury unanimously convicted Officer Timothy Beebe of the civil charges brought against him by Bethlehem resident Richard Wickham, whom Beebe arrested on April 21, 1984 for driving while intoxicated, said John H. Petrik Jr., attorney representing the town.

Civil charges were also filed by Wickham against the Town of Bethlehem, Police Chief Paul Currie, Detective Gary Conley, Officers Wayne LaChappelle and James Kerr as well as Cathy Cooke, a civilian dispatcher. Providenza said those charges, which included violations of civil rights, perjury, intentional infliction of emotional harm and conspiracy, were withdrawn before the jury selection because there was "no evidence."

The charges remained against Beebe because Beebe had probable cause to make the arrest, Provost said. Providenza is a member of the law firm Horigian, Horigian, Ponnock and Lombardo of Amsterdam.

"We're very pleased with the outcome...it's been very difficult for all six people involved," said Currie on Monday. He said he was "pleased that it came out that what we did was right according to proper procedure."

According to Providenza, the arraignment of Wickham for DWI occurred at 12:45 a.m. on April 21, 1984, on Kenwood Ave., adding that Wickham claimed that Beebe lacked probable cause for making the arrest. Providenza said Wickham agreed to take the breathalyzer test, but refused to remove his dentures before taking the test, claiming it would cause an embarrassment, the lawyer said. The officers then took Wickham's action to be a refusal of the breathalyzer test, which under state law results in an automatic driver's license suspension, he said, adding that the officers told Wickham that his actions were being interpreted as a refusal.

Wickham was found innocent of DWI in criminal court, but before he was without his license for 10 months. Providenza said, Wickham claimed the loss of his license affected his ability to work as a private investigator. The lawyer said the jury knew that Wickham was acquitted of the criminal charges, but "refused to accept it as good that Beebe lacked probable cause."

Providenza said Wickham's wife also detailed the loss of her husband's services in society and consortium. That action depended on Wickham losing his case.

The lawyer said Wickham had refused to take the Breathalyzer test "was his downfall because the jury felt he could have solved the problem by the test he had taken the test."

Visitor's center opens at Half Moon site

A visitor's center opened at the Snow Dock in Albany for people interested in watching the construction of the Half Moon.

The public is invited to visit the center Monday through Friday from 9 a.m. to 5 p.m. For information call 486-4186.

Be a winner at Sylvan...

A Different Kind of Learning Center

□ Individualized programs of enrichment and remediation for all ages and grades.
□ Nationally recognized, locally owned.

Call For Free Consultation

Sylvan Learning Center

456-1181

1500 Central Ave.

(at hockey on 34)

Danke Florist

Rose Bouquet $5.95

- Let Us Help You With Your Wedding Plans -

239 Delaware Ave., Delmar

438-0971

WE DELIVER

STUYVAN CENTRAL ALBANY

West End

1000 Central Ave.

(456-1181)

Shop "HANDY ANDY"

WE HAVE ALMOST EVERYTHING... and we're SO HANDY at the FOUR CORNERS GET YOUR SHARE OF THESE VALUES!

Are You Looking for Quality and Affordable Day Care in a convenient Albany location?

TRINITY NURSERY SCHOOL & DAY CARE CENTER

(ATT TRINITY METHODIST CHURCH)

215 Lancaster Street

Albany, New York 12203

Louise Brown, Director

436-4514

Now accepting applications for INFANTS through FULL DAY KINDERGARTEN
A Good Start

Some recent research on young persons' drinking is helping to validate an old piece of folk wisdom: "As the twig is bent, so the tree shall grow."

The saying means that attitudes and behaviors received in childhood will likely remain with a person throughout life. Confrontational research for this report shows that persons who begin using alcohol early in life have much higher rates of heavy drinking than persons who start drinking later.

The findings were part of a statewide survey of 6,000 adults, conducted by a polling firm under contract to the Division of Alcoholics and Alcohol Abuse. The results showed that there is a link between differences among people in drinking usually, starting in junior high school years, and later problem drinking. The early starters have rates of heavy drinking that are five times to three times higher than those of persons who did not begin drinking until their 20's. For example:

- Among persons aged 18-20, 10 percent of those who started drinking at 16 or younger, 24 percent nor were heavy drinkers. In the same age group, those who started at 17-19, only 10 percent are heavy drinkers.

- Similarly, among people now aged 35-39, of those who started at 16 or earlier, 35 percent are heavy drinkers. For persons now aged 35-39 who got his 17, only 12 percent are heavy drinkers.

- Even among persons aged 45 or older, for those who started early, 27 percent are heavy drinkers. For those who started later, 15 percent are.

While studies of teenagers have shown the pattern, the new data reveal that this holds true even for senior citizens, as long as we were in our teens.

The survey methods cannot apply to schools, parents and prevention agencies to delay the start of alcohol use by young adults. It shows the need for such education campaigns as "Just Say No" and "Be Smart, Don't Start." The goal is to delay the start of drinking until the brain is more developed, and different social customs prevail (taste, less binge drinking). Not only does early drinking cause significant problems in lives of younger (adolescents, injuries, vandalism, etc.), but it appears to set in a pattern which remains throughout life.

Given that, it is clear why many persons are also concerned about youth-oriented ads (such as Spuds MacKenzie) by alcoholic beverage manufacturers. An even conscious need to be a heavy consumer for life.

For example, in 1989, the health and safety of young persons, now we know why Grandpa and Grandma were talking to twigs and tea.

Written by Richard Chady, who is a member of the States Gazetteer of the Bethlehem Networks Project.

355 Delaware Avenue
Delmar, New York 12054

**CAPITAL DISTRICT**

**SATURDAY**

**THE YOUTH NETWORK**

A Good Start

Some recent research on young persons' drinking is helping to validate an old piece of folk wisdom: "As the twig is bent, so the tree shall grow."

The saying means that attitudes and behaviors received in childhood will likely remain with a person throughout life. Confrontational research for this report shows that persons who begin using alcohol early in life have much higher rates of heavy drinking than persons who start drinking later.

The findings were part of a statewide survey of 6,000 adults, conducted by a polling firm under contract to the Division of Alcoholics and Alcohol Abuse. The results showed that there is a link between differences among people in drinking usually, starting in junior high school years, and later problem drinking. The early starters have rates of heavy drinking that are five times to three times higher than those of persons who did not begin drinking until their 20's. For example:

- Among persons aged 18-20, 10 percent of those who started drinking at 16 or younger, 24 percent nor were heavy drinkers. In the same age group, those who started at 17-19, only 10 percent are heavy drinkers.

- Similarly, among people now aged 35-39, of those who started at 16 or earlier, 35 percent are heavy drinkers. For persons now aged 35-39 who got his 17, only 12 percent are heavy drinkers.

- Even among persons aged 45 or older, for those who started early, 27 percent are heavy drinkers. For those who started later, 15 percent are.

While studies of teenagers have shown the pattern, the new data reveal that this holds true even for senior citizens, as long as we were in our teens.

The survey methods cannot apply to schools, parents and prevention agencies to delay the start of alcohol use by young adults. It shows the need for such education campaigns as "Just Say No" and "Be Smart, Don't Start." The goal is to delay the start of drinking until the brain is more developed, and different social customs prevail (taste, less binge drinking). Not only does early drinking cause significant problems in lives of younger (adolescents, injuries, vandalism, etc.), but it appears to set in a pattern which remains throughout life.

Given that, it is clear why many persons are also concerned about youth-oriented ads (such as Spuds MacKenzie) by alcoholic beverage manufacturers. An even conscious need to be a heavy consumer for life.

For example, in 1989, the health and safety of young persons, now we know why Grandpa and Grandma were talking to twigs and tea.

Written by Richard Chady, who is a member of the States Gazetteer of the Bethlehem Networks Project.

355 Delaware Avenue
Delmar, New York 12054

**CAPITAL DISTRICT**

**SATURDAY**

**THE YOUTH NETWORK**

A Good Start

Some recent research on young persons' drinking is helping to validate an old piece of folk wisdom: "As the twig is bent, so the tree shall grow."

The saying means that attitudes and behaviors received in childhood will likely remain with a person throughout life. Confrontational research for this report shows that persons who begin using alcohol early in life have much higher rates of heavy drinking than persons who start drinking later.

The findings were part of a statewide survey of 6,000 adults, conducted by a polling firm under contract to the Division of Alcoholics and Alcohol Abuse. The results showed that there is a link between differences among people in drinking usually, starting in junior high school years, and later problem drinking. The early starters have rates of heavy drinking that are five times to three times higher than those of persons who did not begin drinking until their 20's. For example:

- Among persons aged 18-20, 10 percent of those who started drinking at 16 or younger, 24 percent nor were heavy drinkers. In the same age group, those who started at 17-19, only 10 percent are heavy drinkers.

- Similarly, among people now aged 35-39, of those who started at 16 or earlier, 35 percent are heavy drinkers. For persons now aged 35-39 who got his 17, only 12 percent are heavy drinkers.

- Even among persons aged 45 or older, for those who started early, 27 percent are heavy drinkers. For those who started later, 15 percent are.

While studies of teenagers have shown the pattern, the new data reveal that this holds true even for senior citizens, as long as we were in our teens.

The survey methods cannot apply to schools, parents and prevention agencies to delay the start of alcohol use by young adults. It shows the need for such education campaigns as "Just Say No" and "Be Smart, Don't Start." The goal is to delay the start of drinking until the brain is more developed, and different social customs prevail (taste, less binge drinking). Not only does early drinking cause significant problems in lives of younger (adolescents, injuries, vandalism, etc.), but it appears to set in a pattern which remains throughout life.

Given that, it is clear why many persons are also concerned about youth-oriented ads (such as Spuds MacKenzie) by alcoholic beverage manufacturers. An even conscious need to be a heavy consumer for life.
SUN JAN 29

BETHLEHEM


DELMAR REFORMED CHURCH, church and worship, 11 a.m.; Sunday school, 9 a.m.; Sunday school and worship. 439-3135.

DELMAR COMMUNITY ORCHESTRA, Sunday, Jan. 29, 2:30 p.m. Information: 439-4628.

BETHLEHEM GUILDEN-ERD BALST, beginning of second semester classes, 588 State Farm Rd., Guilderland, 482-0633.

DELMAR MIKAWA, meet Mondays at Siellerweiler Restaurant, 87, 9th, Guilderland, 6:15 p.m.

AL-ANON GROUP, for relatives of alcoholics, meets Mondays at Bethlehem Lutheran Church, Delmar, 8:30-9:30 p.m. Information: 439-6551.

MOTHER'S TIME OUT, Christian support group, for mothers of pre-school children, Delmar United Reformed Church, 386 Delaware Ave., Delmar, 8:30-11:30 a.m. Information: 439-1499.

DELMAR COMMUNITY ORCHESTRA, remains Mondays. Bethlehem Town Hall, Delmar, 7:30 p.m. Information: 439-4628.

AL-ATEEN MEETINGS, Mondays, support group for teenagers, at Bethlehem Lutheran Church, Delmar, 8:30-9:30 p.m. Information: 439-6551.

BETHLEHEM ARCHAEOLOGY GROUP, provides regular volunteers with archaeology and laboratory experience. Information: 439-4588.

NEW SCOTLAND

QUARTET REHEARSAL, United Fort Kent Community Church, 2 Carbon St., 12-5 p.m. Information, 763-4110.

ALBANY


CAPITAL DISTRICT


NEW SCOTLAND

Pine Bush Little League
1989 Registration

Boys — 5-12 yrs. Girls — 5-18 yrs.
Feb. 4 & 5, 9:00 a.m. to 2:00 p.m.
At the Guilderland Middle School

WINTER SERIES DUES, $5, $10 on $12, sponsored by Hudson Mohawk Food Baskets Club, State University at Albany, Physical Education Building, 11 a.m. Information: 445-2949.


SCOTTISH COUNTRY DANCERS, Sunday evening, Empire Church, 455 Washington Ave. Information: 763-4205.

INVEST SOME TIME IN YOUR SON'S FUTURE... ATTEND THE ALBANY ACADEMY

OPEN HOUSE SUNDAY, FEBRUARY 5

An Opportunity to:
• Tour the Campus
• Talk with Students, Faculty Administrators, and Trustees
• Discuss the Academy’s comprehensive educational program

The Albany Academy Features:
• Pre-Kindergarten—Grade 12
• Full-Day Primary Session with Extended Day program until 5:30 p.m.
• Acknowledged excellence in Academics and Athletics
• Advanced Placement Program
• Student — Faculty ratio of 12 - 1
• Daily Physical Education in all grades including skating and swimming
• A comprehensive Financial Assistance Program

"The Albany Academy admits students of any race, color, national and ethnic origin to all rights, privileges, programs and activities generally accorded or made available to students at the school. It does not discriminate on the basis of race, color, national and ethnic origin in administration of its educational policies, scholarship and loan programs, and athletic and other school-administered programs."
For those cold winter nights...

Cheese Fondue, Rosti Potatoes & Light and Delicate Sweetbreads

Thursday - Sunday
Beginning at 5:30 PM
1903 New Scotland Rd., Slingerlands
(on Rt. 85, 1/2 mile west of Tollgate) 439-3800

THURSDAY SPECIAL
Boiled Corned Beef & Cabbage

Lunch w/ potato, carrots & rye bread $4.25

Dinner w/ relish tray, salad or cup of pea soup, potato, carrots & rye bread $7.25

Saturdays NITE - PRIME RIB OF BEEF
KING CUT $11.95 - QUEEN CUT $10.95 - JR. CUT $9.95

—Try our Buffalo Wings—

BROCKLEY'S
Mon. - Thurs. 11 am - 11 pm
Fri. & Sat. 11 am - 12 pm

4 Corners, Delmar
439-9810

STEVE'S FAMILY RESTAURANT
WE SERVE ALCOHOLIC BEVERAGES

Breakfast from $1.85

Lunch from $2.95

Dinner from $4.95

• Homemade Soups & Desserts • Friendly Atmosphere
• Extensive Menu • Tasty Greek Specialties
• Gourmet Sandwiches

Delaware Plaza Next to Famous Sam's 439-4611
HOURS: Tues. - Fri. 7 am - 9 pm; Sat. & Mon. 7 am - 5 pm
CLOSED SUNDAYS

THE DAILY GRIND

Main Square Plaza
218 Delaware Avenue
439-8476

POETRY READING
Jon Davis will read his poetry. Bentley Art Gallery, 189
Elm Street. Troy. 7:30 p.m. Information: 274-0552

CAPITOL DIAWOGRAPHIC PHOTOGRAPHY
Society, print group, featuring Alex Hill, First Methodist Church, Lobbye
Brooks 3rd floor. Schenectady. 3:30 p.m. Information: 463-1074.

"SMOKLESS", six-class program to stop smoking, sponsored by Leonard Hospi-


NORMANSVILLE COMMUNITY
CHURCH. Bible study and prayer meeting, 33 Rockefeller Rd .. Rensselaer. Information: 439-7664.

BETHLEHEM
DELMAR PROGRESS CLUB, quill ing
struction for original design squares. Bethlehem Public Library, 451 Delaware Ave., Del-
m, 7 p.m. Information, 439-1813.

THURSDAY SPECIAL

DINNER SPECIAL

Deli Sandwiches

STEVE'S FAMILY RESTAURANT

GLADYS KAMERON

Memorial Day Weekend.

THURSDAY SPECIAL

BETHLEHEM

DELMAR PROGRESS CLUB, quill ing
struction for original design squares. Bethlehem Public Library, 451 Delaware Ave., Del-
m, 7 p.m. Information, 439-1813.

THURSDAY SPECIAL

DINNER SPECIAL

Deli Sandwiches

STEVE'S FAMILY RESTAURANT

GLADYS KAMERON

Memorial Day Weekend.
The Spotlight
Special Business Section

Local businesses diverse, involved

Bethlehem and New Scotland may look at themselves as "bedroom communities" — and want to stay that way — but businesses play an important and often unrecognized role in those communities. Not only do businesses of all sizes provide the services residents need, but in some cases they are major employers and major taxpayers.

This year The Spotlight's annual profile of local businesses focuses on community impact, from the largest operations to the smallest and more unusual local businesses that do everything from build and sell homes to fix the plumbing (not to mention design tee-shirts, run an airport and sell folk music).

For instance, the 10 largest business tax payers in the Town of Bethlehem (excluding landlords) pay nearly 30 percent of all property taxes.

The chart on Page 17 identifies the town's largest employers, and makes it clear that business has an important impact on the economic life of the community. And as the individual profiles illustrate, most businesses operating in our towns contribute in a very direct way to the quality of life of the community, with charitable contributions and volunteer services as well as service as leaders of the community.

The profiles also show a sense of optimism. Bethlehem is home to a burgeoning insurance industry, with Farm Family and Professional Insurance Agents both undergoing major expansions on Rt. 9W, and The Mega Group, headed by Burton C. Anthony, forming a new kind of insurance group.

Industries in the area are also planning for the 1990's. Owens-Corning Fiberglas in Delmar, after starting up a second production line in 1987, added about $15 million worth of capital improvements last year. GE Plastics has just ended its biggest year of production with 1988 sales for its Selkirk plant in excess of $300 million.

Large or small, a part of the community

By Cathi Anne M. Cameron

"I would say we have a significant impact on the community. With 700 acres of land, and 675 full-time GE employees — about 165 from Bethlehem and New Scotland alone — we do have an effect on the quality of life in the area," said Tim Davis, manager of human resources for the GE Plastics Selkirk Operation. He has a right to claim.

As the town of Bethlehem's largest employer, Plastics, with its $250 million complex, medical center, fire department, environmental services and recreational facilities is almost a town in itself. "In terms of the magnitude of the investment of our particular site, we create jobs for other people in the purchase of goods and services in the local community," Davis said. "It certainly trickles down in a positive way.

As well as the 'trickle down' benefits, Plastics takes an active role in the community support through the endorsement of the Town of Bethlehem Senior Bus, the GE Pavilion and, yearly activities such as the community Fair."

By Theresa Bebeau

When looking at the scope of Burt Anthony Associates as a member of the Mega Group Inc., some have difficulty conjuring up a picture of the business's inception in the dining room of a Unionville farmhouse.

The Mega Group Inc. currently coordinates a network of 16 insurance agencies providing insurance brokerage services throughout northeastern New York State, including 16 agencies that are wholly owned and 28 member agencies.

Prior to announcement of the December acquisitions, the Mega Group had about 53 or 55 employees and a sales volume of $40 million, according to Burton C. Anthony Jr., president and chief executive officer of both the Mega Group and Burt Anthony Associates.

With the acquisitions, the Mega Group will have 72 employees and an annual sales volume of $54.5 million, according to Thomas W. Barnier, vice president of finance for the Mega Group. Anthony said at least four of the 10 people currently employed at the company have been with the business since its inception, and several others have been there at least seven years.

Klersy: local builders

By Theresa Bebeau

Kevin J. Klersy, vice president of the Klersy Building Corp. in Delmar, says he learned the business "from the ground up" just as his father did. "We work as a team," he said. He and his father, Henry J. Klersy, president of the firm, have made a commitment to building and doing business in the community.

"We really do have a commitment here, basically because we put our name on the line... we're committed to carry through," Kevin Klersy said.

He said the Klersy Building Corp. works to upgrade the quality of life in Bethlehem and to allow people who grew up in the community to stay by providing larger homes for their families.

Kevin Klersy said the Klersy Building Corp. does business with some 31 subcontractors of whom 11 are local people. "There are also local suppliers we use," he said. "We try to do as much locally as possible. It makes it easier for us logistically."

Farm Family: watch us grow

By Theresa Bebeau

The Farm Family Mutual and Life Insurance Companies, which have been providing coverages to Farm Bureau members in the Northeast since the 1950s, have seen a significant increase in Farm Bureau member participation and premium income during the past few years. While not everyone is familiar with the numbers involved, the growth of the companies is surely apparent to those driving along Wormer Rd. and one of the most well stocked resource centers on the subject in the United States.

As the name implies, the business began in 1973 in the front hall of the Spence household, where Andy Spence sold craft items. Part of her early stock also included a record of hummingbird music recorded by her musician husband Bill. As business grew and expanded to the dining room, Andy found she sold less crafts and more music goods. Finally in 1975, when "the house became overwhelmed," the business moved to the garage, where she now sells a plethora of items from unique instruments, to books, records, tapes and CD's covering a range of artists as broad as folk music itself.

Local industries, clockwise from left: Farm Family Insurance, Atlas Corp. Compex, Callanan Industries, and GE Plastics.
GE Plastics impacts on community

(From Page 15)

The manufacturing and/or development and marketing of NORYL, LEXAN, ULTEM, VALOX, and GELOX resins, which are used in the production of everything from plastic yogurt cartons and car fenders to hot tubs and computers. According to Davis, sales for the site were in excess of $500 million in 1988, their biggest year of production ever.

A joint venture with Huntsman Chemicals recently added 46 jobs to the site, and they are currently finishing the integration of Borg Warner's plastics operation, formerly one of their largest competitors.

Michael Joyce, manager of the environmental health and safety division for the NORYL products division, said that while the Huntsman dedication and 1988 production figures were significant, "from any viewpoint, the largest accomplishment would be that last year we were named the outstanding waste treatment facility in all of New York by the Department of Environmental Conservation. And the fact that we were named a STAR site by OSHA." STAR is an Occupational Safety and Health Administration voluntary compliance program involving a lengthy inspection survey of the workplace. If the business surveyed passes the inspection, it is exempt from inspection for another year.

According to Joyce, next year a $19 million on-site waste disposal facility will be up and running "to provide an alternative and free other municipalities from our disposal needs."

Joyce said that immediate expansion is not in the plans at present. "This town has a character, and the planning board is in place to make those types of decisions. We feel as a business philosophy that it is important to have green space. We have 700 acres here, and we presently occupy only 70. We feel as a community that that green space will be maintained." Joyce also feels that GE has an important role in the community. "As an industry, we are a member of the community too. It's all in the communications. We have an obligation to communicate, as does the community -- they should tell us our expectations for an industrial site. We want to do that well. To the degree that any of our neighbors have a concern, that makes it a legitimate concern. One we have to address."

Farm Family’s commitment helps it grow

The premium income for the life insurance company rose from $39.5 million in 1986 to $55 million in 1988, according to Kenney. He said the premium income for the mutual company grew from $82 million in 1986 to $88 million in 1988.

"Farm Family is committed to excellence while serving farmer's insurance needs, and this combination is responsible for our success," said Kenney. "We continue to provide products that will fit the diversification of agriculture in the 10 Northeast states."

Kenney said Farm Family is getting into more sophisticated marketing and selling as part and parcel of the atmosphere as part and parcel of the local school system for participation in Project Business, which is sponsored by Junior Achievement.

In response to traffic safety concerns near the Glenmont offices, Kenney said Farm Family is planning to pay for installation of a $50,000 to $60,000 traffic light at the intersection of Rt. 9W and Bender Lane.

Vunk elected bank assistant vice president

Jacquelyn Vunk of Voorheesville was elected assistant vice president of Home and City Savings Bank. She is the director of loan center administration for the bank. She was vice president and general manager of Home and City Loan Centers, Inc., in Williston, Vt.

GEURTZE & CO.

BUILDING CONTRACTORS

Serving the Community for 61 Years

RESIDENTIAL and COMMERCIAL

BUILDING and REMODELING

CONSTRUCTION APPRAISALS

OFFICE:

9 Woodridge Rd., Elsmere

PHONE 439-2957

HAROLD GEURTZE

Phone 439-2957

PAGE 16 — January 25, 1989 — The Spotlight
### Area's largest employers

<table>
<thead>
<tr>
<th>Name</th>
<th>Chief Executive Officer</th>
<th>Type of Operation</th>
<th>Employees from Bethlehem &amp; New Scotland</th>
<th>Property Taxes</th>
<th>Revenues '88</th>
</tr>
</thead>
<tbody>
<tr>
<td>Atlas Copco Comptec Inc.</td>
<td>Bengt-Ivar Nilsson (President)</td>
<td>Manufactures of centrifugal compressors &amp; expansion turbines</td>
<td>150</td>
<td>NA</td>
<td>$60,000</td>
</tr>
<tr>
<td>D. A. Bennett</td>
<td>Thomas Drake</td>
<td>Plumbing, heating, air conditioning, sales and maintenance</td>
<td>30</td>
<td>10</td>
<td>NA</td>
</tr>
<tr>
<td>Blue Circle Atlantic</td>
<td>John Bordeaux</td>
<td>Cement manufacturer</td>
<td>250</td>
<td>30</td>
<td>$907,465</td>
</tr>
<tr>
<td>Callanan Industries</td>
<td>Liam O'Mahony</td>
<td>Constructs roadways, operates quarries, manufactures asphalt &amp; Spancrete</td>
<td>300 (up to 1,000 seasonal)</td>
<td>200</td>
<td>NA</td>
</tr>
<tr>
<td>Consolidated Rail Corp.</td>
<td>Richard D. Santom</td>
<td>Rail freight transportation</td>
<td>1,130</td>
<td>NA</td>
<td>$900,000</td>
</tr>
<tr>
<td>Empire Blue Cross and Blue Shield</td>
<td>Richard Frederick (Albany Division)</td>
<td>Not-for-profit insurance agency serving 28 eastern counties of N.Y.</td>
<td>1,635 (Albany area)</td>
<td>266</td>
<td>0 (exempt)</td>
</tr>
<tr>
<td>Farm Family Mutual &amp; Life Insurance Companies</td>
<td>Verne E. Kenney</td>
<td>Provides insurance to Northeast Farm Bureau members</td>
<td>313</td>
<td>104</td>
<td>$225,000</td>
</tr>
<tr>
<td>General Electric Plastics</td>
<td>Jack Welch</td>
<td>International plastics manufacturer &amp; marketer</td>
<td>675</td>
<td>165</td>
<td>$750,000</td>
</tr>
<tr>
<td>Grand Union</td>
<td>Floyd Hall</td>
<td>Grocery market with stores in Elsmere and Glenmont</td>
<td>130 part-time, 50 full-time</td>
<td>65</td>
<td>NA</td>
</tr>
<tr>
<td>The Mega Group</td>
<td>Burton C. Anthony</td>
<td>Coordinates network of 44 insurance agencies, including Burt Anthony Associates, providing brokerage services in northeastern New York State</td>
<td>72</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>Niagara Mohawk Power Corp.</td>
<td>William J. Donlon</td>
<td>400 megawatt power plant serving Albany, Schenectady, Saratoga &amp; Schenectady Counties</td>
<td>1700 (Capital Region Division)</td>
<td>NA</td>
<td>$5,073,373 in $868 million (Eastern Division) Bethlehem includes property &amp; special franchise $564,725 in New Scotland</td>
</tr>
<tr>
<td>Owens-Corning Fiberglas</td>
<td>Bill Boeschenstein</td>
<td>Produces residential &amp; commercial building insulation</td>
<td>500</td>
<td>100</td>
<td>$325,000</td>
</tr>
<tr>
<td>Professional Insurance Agents</td>
<td>James Reed</td>
<td>Trade association of 4,500 property and casualty insurance agents in New York, New Jersey and Connecticut</td>
<td>108</td>
<td>44</td>
<td>$42,279</td>
</tr>
</tbody>
</table>

---

### One Man's Junk is another man's TREASURE

Advertise your "Treasures for Sale" in the Spotlight Classifieds. Call 439-4949.

---

### Hali Bey Inc. Oriental Carpets

Main Square Shoppes, Delmar, NY 459-6436

- OPEN 7 DAYS/EVENING HOURS M-F

---

### Delmar's Exclusive Importers of Turkish Treasures

---

### Make Valentine's Day Special for Them

Call our experts for many gift ideas.

Make Valentine's Day Special for Them

Tues Feb. 14th

Surprise them at Work or at Home with that Special Arrangement.

Roses and Flowers — Gifts — Balloons and Candy

Wire Service Around the Nation & World

Delivery throughout the Capital District

MAJOR CREDIT CARDS ACCEPTED

---

318 Delaware Ave, Delmar, NY 12054 at MAIN SQUARE 439-5717

---

### The Spotlight — January 25, 1989 — PAGE 17
1988 was ‘the best year’
Chamber looks to 1989

By Mary Cornelius
Chamber Executive Director

The Chamber’s greatest challenge in 1989 will be to improve on a very successful 1988. This past year has been the best ever for us and our accomplishments have been a source of great pride to everyone involved. Membership has increased by 25 percent while our staff has remained the same for three years.

Our services to members include a monthly newsletter, monthly member meetings, educational seminars and our annual publication, “The Community Fact Book.” Speakers at our monthly meetings have covered topics such as financial planning, free counseling through the Service Corps of Retired Executives (SCORE), a member showcase of products and services, crime prevention and marketing our community.

Another important service added in 1988 was an additional choice of health insurance packages. Along with Capital District Physicians’ Health Plan and Community Health Plan, the Chamber now offers Care Plus through Blue Shield of Northeastern New York.

These plans appeal especially to very small businesses with one to four employees, or to those who are self-employed.

In service to the public, the Chamber office staff handles hundreds of inquiries each year regarding such diverse topics as writing a business plan, starting a business, real estate rentals, transportation, town services, demographic trends, education, economic and employment information. Our professional staff is ready, willing and able to respond to requests and search for information.

Serving the community at large is another important part of our mission. Perhaps the most widely publicized effort was the record breaking Dog Fund that netted over $5,000 in just a few weeks. Thanks to the Chamber, the Bethlehem Police were able to purchase a specially trained German Shepherd tracking dog, now a full member of the department.

Our community beautification committee coordinated the purchase of eight quality park benches, soon to be settled in various spots around town.

Working with the Town Planning Board, the Chamber actively participated in workshops and public forums studying the future of development on Rt. 9W, and other areas in Bethlehem.

For several years the Chamber has financially supported the Public Library’s publication, “Community Contacts,” a book of facts about local community organizations. The Bethlehem Networks Project and Bethlehem Opportunities Unlimited have worked with Chamber volunteers to promote their projects and educate the community. The Networks Project has been housed in office space donated by our board president, Doug Brownell.

Chamber staff and volunteers have been active on the Town’s Community Center Committee and the Glenmont Job Corps Community Advisory Board.

Chamber people keep in touch with surrounding communities as well. Representatives of other Albany County Chambers meet with Bethlehem regularly to discuss issues of mutual interest and benefit.

Bethlehem Chamber of Commerce Board members are, from left, standing, President Doug Brownell and Secretary Mike Korstein. Seated are Vice President Debbie Matterson and Treasurer Victoria Tomsons.

Through membership in the Business Council of New York State and the state-wide Chamber of Commerce executives, we have been able to expand our horizons to better understand the role of Chamber leadership.

Looking ahead to 1989, we promise not to rest on our laurels. In terms of programs, services and financial status, we intend to beat last year’s effort. While it is rewarding to report this, we experienced a “beat down” in 1988. We are right back to work providing more opportunities for networking and community to stay in touch with our 350 members.

As exciting self-improvement workshops, scheduled for Feb. promises to get us right on track for the new year. Building Personal Empowerment, this 9-30 Seminar is open to the public and is an indication of the types of high quality programs we will be offering.

We will be looking for more input from our members by way of surveys both written and by telephone, to ensure our members get what they want. The Chamber Membership Committee will continue to welcome new businesses to Bethlehem and recruit new members all year.

The recently restructured Economic Development Committee will be looking at ways to encourage a healthy business climate and it studies the future needs and changes in Bethlehem.

Look for an even more visible Chamber in 1989!

Chamber officers elected

Officers of the Bethlehem Chamber of Commerce recently elected for the 1989 term are Doug Brownell of the Townsend Agency, president; Debbie Matterson of Materson Associates, vice president; Michael Korstein of the law firm of Cooper, Erving, Savage, Nolan and Heller, secretary, and Victoria Townsend of Albany Savings Bank, treasurer.

Members of the board of directors recently elected for three-year terms are Jerry Gless of Antares Data Systems, Raymond Neubauer of Key Bank and Patricia Swanson of the Bethlehem Pre-School.

We do more than make a product in Delmar, New York

What is Owens-Corning Fiberglas doing in Delmar, New York?

We think it’s an ideal location to manufacture products like building insulation for use in homes, businesses, apartment buildings, and mobile and manufactured homes.

The citizens of this community are some of the best in the country, and we are proud to have many of them helping us meet customer demands.

But, Owens-Corning wants to do more than make a product and provide employment. We want to be a good citizen as well.

We offer support to community groups and programs such as the United Way, Junior Achievement, WMHT, TV/17, the Boy Scouts and a host of others who need our help.

We encourage all of our employees to lend their support to the community in any way they can to help make this an ever better place in which to live.

What’s Owens-Corning doing in Delmar? Making a product, providing employment, but most of all, helping others to a better life.
Conrail
Selkirk operation makes major changes

By Cathi Anne M. Cameron

"I think this community offers an outstanding quality of life— the recreational possibilities are endless. It's just a marvelous place to live," said Paul Carey, division general manager of Conrail's Albany Division, located in Selkirk.

Carey explained that in the past year and a half, the Selkirk operation has gone through two major changes. In 1987, both the Northeast Corridor and Hudson operations in Ulster were consolidated within the Selkirk location. "Springfield was a transportation center. But it made more sense to match the supporting personnel with the hub of the operation, which is here in Selkirk. The cars physically move through here, so it was just logical," Carey said.

Then in 1988, Conrail eliminated its regional offices. "We felt it made us easier to deal with, because a whole layer of management has been eliminated from the decision-making process," Carey said, adding that "there was never any resistance to us leaving this area because we are a division." According to Carey, the reorganization made for an overall increase of about 50 employees. "We've made a commitment to making Selkirk a major operating facility, and that's new," he said. "That wasn't apparent a year ago." 

Conrail has also finished a $30 million "clearance project" which upgraded track, and the overhead height of bridges, allowing the freight cars to move more cars and more goods. "We now can handle ride some 19 feet above the rails," said Carey, explaining that this allows larger commodities such as imports to go by rail directly from coast to coast instead of the longer route by truck through the Panama Canal.

"The trains can carry more, making us more efficient, and therefore more cost and savings competitive," Carey said.

The office also has an industrial development group which according to Carey has had "an ambitious agenda," and Selkirk has seen a sales increase due in part to their efforts.

Carey said Conrail has "no big surprises for industrialization," and that while there is just cause for development concerns, "everybody knows where the railroad is. Hopefully, if they build next to it, they will be nice." As a resident of the Bethlehem area, Carey said "I would like to see my taxes drop a little bit, but generally speaking, I think we have a good balance here (between business and residential concerns) and that we often set the standard for the rest of the area."

Carey also noted Conrail's support for charitable causes. The Albany County United Way support from Conrail is "well into the five figures" according to Carey, and 1988 saw an event in conjunction with Conrail's family day that supported the Vietnam Veteran's Memorial being built in downtown Albany.

The Albany Division would also like to donate money to repair the Jericho Bridge. Carey feels that "there is a problem at the county level," and that the county is "not being as sensitive to the township of Bethlehem as they should be."

He added that "the bridge would certainly be convenient for us to use. It is an alternate route to our headquarters, so we've made an offer with that in mind." The bridge has been closed for three years, and county officials have claimed that they are negotiating with Conrail for a cost-sharing agreement to make the repairs.

Overall, Carey is hopeful about the future and the role Conrail will play in the area. "Generally, Conrail people believe we offer a quality service, in a prospering community."

Although occasionally someone will walk in, most of the business of this thriving "cottage industry" is by mail order from the comprehensive catalogue, buyers guide and source book.

Even though the business is Andy's name sake and she has its full-time proprietor, her husband Bill, a computer graphics expert with TV Communications, is active in its management as well, tending to the recording side of the operation. Using their living room as a recording studio, Bill and his own right side, mix by ear with impressive results.

In December Front Hall Records released its fourth Christmas album, "Nowell Sing We Clear, Vol. 4," and has several dozen other albums to its credit.

Although not a part of the business itself, a closely related interest to both Spences is Old Songs, a non-profit group begun in 1977 "to keep folk music alive." Old Songs hosts monthly concerts, spring and fall instrumental lessons, country dance sessions and a three-day festival called that brings performers and patrons from all over the world. With the Spencer's among its founders and continuing members of the board in charge of programming, Old Songs is as much a part of the Spencer family as their daughter Hannah.

With the support of folk music, followers Andy's Front Hall has been a real success, yet ironically enough the success of the business almost caused its demise last year when it became apparent to Andy that she just couldn't keep up with the demand.

And so it seems for the time being that, like many of the albums Andy stocks, the business will continue to be a "classic" in the field of folk music.
Callanan Industries

State road construction, maintenance important for South Bethlehem firm

By Theresa Bobear

Callanan Industries has progressed a long way since Peter Callanan, the great-grandson of an Irish emigrée, first began supply-
ing crushed stone from his South Bethlehem property in 1883 and later constructed the first paved highways for the State of New York.

While corporate headquarters remains in South Bethlehem, Callanan Industries Inc. now includes five stone quarries and 13 asphalt plants in New York State, as well as Spancrete plants in Rochester, South Bethlehem and Cleveland. The corporation was purchased in 1985 by CHI p.l.c., a group of building material companies with headquarters in Dublin, Ireland, and operations in the United States, Ireland, the United Kingdom and Europe.

"The policy under the new ownership is the same as before, that is, continuation of the same policies," said Liam O'Mahony, president of Callanan Industries.

"We operate in a very capital-intensive industry with heavy road building equipment," said Callanan, "we've been reinvesting in facilities to keep up with the demand.

The company has a formal planning mechanism and will continue to operate and reinvest in its facilities, according to O'Mahony, "If we see new opportunities, we'll be ready to step in."

O'Mahony said one important feature of the company is the New York State road construction and maintenance program. "We believe there's a lot of work to be done there," he said. "We look forward to supporting the state and effectively carrying out this work."

O'Mahony said Callanan Industries is now serving as the main contractor for new bridge on Rt. 396 over the Corning Yards, which is expected to be completed by fall 1989.

"We're obviously always being asked to do as much of the local work as possible," O'Mahony said. "This is our largest operation here in South Bethlehem. We have a substantial quarry here and four asphalt plants. It's probably our nerve center."

We have carried out and are carrying out some of the largest road construction projects in the region," he said. Examples cited by O'Mahony include the reconstruction of the 1987 Robert Moses Causeway spur of the Thruway during 1986, and the $10 million Thruway reconstruction project (near but not including the Schoharie bridge) during 1987-88.

"Following the collapse of the Schoharie bridge in '87, our men and equipment were among the first on the scene, and under the direction of the Thruway Authority we played a major part in the emergency work which followed the disaster," he said.

The scene outward appearance of the Owens-Corning Fiberglas plant in Delmar belies the huge amount of production taking place inside on highly computerized and efficient production lines.

The plant, which produces residential and commercial building insulation, has undergone significant changes in the past two years, including the addition of a second production line in 1987, said David M. Shannon, plant director. During the two years approximately $15 million worth of capital improvements have been made at the plant, including new packaging equipment, a conveyor system and computerized controls, he said.

Production at Owens-Corning is "very computerized, very high tech," Shannon said. It is also very efficient as the plant has a waste factor of four percent and hopes to reduce waste to two percent.

Additional improvements are planned for this year that will increase the capacity of one of the production lines by 10 percent, he said. The project is expected to cost $5 million and be completed by April.

The Fiberglas plant is one of the five top energy consumers in the state, he said. "For every penny of energy used to make our product, consumers save 2.6 cents in energy (by using Fiberglas insulation), and that's a pretty good trade-off," Shannon said.

Shannon is concerned about the present landfill situation faced by local towns. Currently, Owens-Corning has to ship its waste to a landfill near Buffalo at an expense of $1.8 million. In the production of Fiberglas last year, Owens-Corning recycled approximately 26,000 tons of scrap glass, paper and polyurethane, while it put out 4.3 tons of sanitary wastes, he said.

Additional improvements are planned for this year that will increase the capacity of one of the production lines by 10 percent, he said. The project is expected to cost $5 million and be completed by April.

The Fiberglas plant is one of the five top energy consumers in the state, he said. "For every penny of energy used to make our product, consumers save 2.6 cents in energy (by using Fiberglas insulation), and that's a pretty good trade-off," Shannon said.

Shannon is concerned about the present landfill situation faced by local towns. Currently, Owens-Corning has to ship its waste to a landfill near Buffalo at an expense of $1.8 million. In the production of Fiberglas last year, Owens-Corning recycled approximately 26,000 tons of scrap glass, paper and polyurethane, while it put out 4.3 tons of sanitary wastes, he said.

Owens-Corning takes part in the Bethlehem community by sponsoring Junior Achievement's Project Business and by sponsoring various athletic teams such as Little League and soccer leagues.

Shannon serves as a coach in the soccer league. The company has donated playground equipment to the town park and has sponsored various groups in the Bethlehem Central School District, including a school class at the high school, he said.

Owens-Corning sponsors "This Old House," a show about remodeling old houses, on public television, Shannon said. The company also sponsors a weekly listing in The Spotlight of television shows on WMHT.

This year the plant had its "most successful ever" United Way fund drive, collecting $90,000, Shannon said.

Callanan Industries served as project manager and Spancrete Northeast, a subsidiary of Callanan Industries, served as material supplier for the concrete structure of Norstar Bancorp's parking garage in Albany. The structure was constructed of Spancrete, a prestressed concrete.

"We have very widespread contacts with most bodies in the community," said O'Mahony, "in a quiet way we support most charitable, church, school, Little League and various community-based organizations."
Grand Union

The town's supermarket stands pat

By Carli Ann M. Cameron

"We play a big part in the community, especially right now, being the only supermarket in town," said Paul Morano, assistant manager of operations for the Grand Union store in Delaware Plaza.

According to Morano, his Grand Union employs about 170 part- and full-time workers in their 5,877 square foot store.

The Delaware Plaza store is considered by Grand Union standards to be a "foodstore," a smaller version of the markets in East Greenbush and Guilderland which include the Butcher Block, Seafood, Taste Place (cheese and smoked goods) and other specialty sections of the store. The Grand Union in Glenmont, which employs about 65, does not have any of these departments, and is considered to be a plain "supermarket."

While rumors abound that the Delaware store is seeking larger quarters, this year will see Grand Union in Delmar updating and pрагдing the store. According to Morano, more shelf space will be

open.

The operation is part of Atlas Copco's Applied Compressor division. The parent company, Atlas Copco AB, is headquartered in Stockholm, Sweden. The parent company has several distribution divisions in Europe and Asia.

The operation had no significant changes in 1988 said Gillum. Improvements in the company's operating processes are planned for the upcoming year, said Gillum, adding that the operation was trying to lose business. The manufacturer was forced to layoff 50 employees during May 1987.

The Voorheesville operation's goal for 1988 is to improve its profitability, he said. Gillum said that although the company "doesn't have a lot of money," it does try to help such organizations. Atlas Copco has been involved in the United Way, Voorheesville Babe Ruth Baseball, the New York Special Olympics, the Red Cross and the Pop Warner Football. "We try to keep to youth-oriented programs locally. "We can't support every-thing," Gillum said.

Blue Cross

To decide future of building

By Theresa Bobear

When the subject of Empire Blue Cross and Blue Shield, a private, not-for-profit health insurance company that serves the 28 eastern counties of New York State, arises in conversation, many area residents ask about the future of the corporation's building in Slingerlands. "At the present time we're really not sure," said Richard Frederick, chief operations officer for the Albany division.

A decision on whether the firm will retain or sell the building probably will be made by mid-summer, according to Frederick. The building houses the firm's mainframe computer and programming staff members. He said Empire Blue Cross and Blue Shield will probably continue using the building through 1989. If estimates are accurate, the building may be held for a projected increase in business, according to Frederick.

Meanwhile, the director of the Albany division is looking forward to completion of a new building in the Corporate Woods development in Albany slated for Jan. 1, 1990. He said the building, which will contain 37,000 square feet, will proba- bly be one of the largest privately occupied buildings in the area. Frederick said the recently signed 20-year lease with Frontier Corp. for offices in Corporate Woods represents a long-term commit- ment to the Albany area for the corporation.

"We're happy to be here, and we always feel like we're welcome in Delmar or Albany," he said.

In addition to the Slingerlands building, Empire Blue Cross and Blue Shield currently occupies all of building 18 and parts of build- ings 12 and 30 in Corporate Woods.

However, development of a new building is not the only item on the company's short-term planning agenda.

In an effort to bring the corpo- ration closer to its customers, Frederick said the sales and mar- keting areas will be reorganized. He outlined plans to develop five units in the Albany area that will each include sales, customer ser- vice and membership functions.

In addition to sponsoring the "Community Corner" in "The Spotlight," the company sponsors the Clifton C. Thorne Lecture and Awards, the Executive Sym- posium, and a variety of educational seminars and programs. During the past year the firm provided support to many organizations, in- cluding the Corporate Volunteer Council of the Capital District, the Child Abuse and Neglect Council Inc. of Albany County, the Ameri- can Red Cross, the Archives Foundation of the Blind, the Multiple Sclerosis Society, the Annie Schaffer Senior Center, the St. Peter's Alcoholic Rehabilitation Center, the Volunteer Center of Albany and the Saint Anne Institute.

"If your Chamber of Commerce didn't, who would..."

- Be a leadership force and "speak up" for business
- Maintain and staff an office to handle hundreds of inquiries about our community each year
- Co-ordinate the talents of local business people in tackling ba- sic issues such as planning, housing, taxes, economic develop- ment
- Publish an annual business, directory, the "Community Fact Book", available to all resi- dents
- Publish monthly educational seminars, and "Business After Hours", for socialization
- Offer health insurance for the small business with few em- ployees (Blue Shield of North- eastern N.Y., Community Health Plan, Physician's Health Plan)
- Stand ready to pursue any measures which can make our area a better place to live and make a living

The Bethlehem Chamber of Commerce
118 Adams Street, Delmar
439-0512
In Business for Business Since 1953

The Stoplight — January 25, 1989 — PAGE 21
PIA

In business to ‘educate, communicate, protect’

By Theresa Bebear

Professional Insurance Agents is a trade association of about 4,500 independent insurance agents in New York, New Jersey and Connecticut who sell property and casualty insurance, according to James Reed, executive director. The Glenmont-based organization is affiliated with the National Association of Professional Insurance Agents, Alexandria, Va.

“We're basically in business to educate, communicate and to protect,” said Reed. Through newsletters and technical releases, Reed said members are kept informed about issues and changes in the insurance industry. He said the organization provides education to help individuals become licensed agents and manage insurance businesses in a professional manner. “In 1988 we had more than 40,000 students participate in various education programs,” said Reed. He said PIA has lobbyists at the capitals in all three states. “They basically watch out for the interests of the independent insurance agent,” said Reed.

Most of the organization’s legislative initiatives are consumer-oriented, according to Reed. He cited PIA’s support of recent legislation regarding rental car insurance.

“We are very violently opposed to banks being in the insurance business,” he said. “That’s an ongoing battle since 1984.”

Reed said PIA provides insurance products and data processing services that the association can serve as a spokesperson for the agents. PIA puts out magazines and bimonthly newsletters for each of the three states the organization serves.

“Our long-term plans are to expand in this area and put up some kind of an educational facility,” said Reed. Currently, the association is using community colleges, hotels and private conference centers, according to Reed.

He said PIA provides full-time employment to 108 people, including 440 residents of Bethlehem, N.Y. New York. Add the three states the organization serves and there are more than 70 employees, said Reed, which can force those who must reduce their price.

Reed’s business plans for the new year are to continue as she has in the past and possibly do more business. She said she “likes” working in real estate.

Kuivila has worked with the regional food bank and is involved in the development of a group called “Homes for the Homeless.” The group will try to be a fund raising group for people out of homelessness, she said.

Nancy Kuivila: We’re the size we want to be

Nancy Kuivila founded her real estate business in 1980 and has two offices, one in Delmar and one in Albany. She has been active in the business in the area since 1966 and was president of the Albany County Real Estate Board last year.

Kuivila Real Estate lists and sells residential real estate from its Delmar office, and holds meetings and educational sessions for its licensees there, said Kuivila. She said her business is “pretty much the size we want it to be. It stops being fun if it gets too big. While she declined to discuss the business’ profits for 1988, she said the firm has the same volume as in 1987.

She said Bethlehem is a “preferred area” to buy a home as are most areas in Albany County.

There are more houses on the market now than in January 1988, she said, adding that the market is “pretty saturated.”

Kuivila noted that in 1988 houses were on the market for an average of 70 days before being sold, which can force those who must sell to reduce their price.

Kuivila’s business plans for the new year are to continue as she has in the past and possibly do more business. She said she “likes” working in real estate.

Nancy Kuivila founded her real estate business in 1980 and has two offices, one in Delmar and one in Albany. She has been active in the business in the area since 1966 and was president of the Albany County Real Estate Board last year.

Kuivila Real Estate lists and sells residential real estate from its Delmar office, and holds meetings and educational sessions for its licensees there, said Kuivila. She said her business is “pretty much the size we want it to be. It stops being fun if it gets too big. While she declined to discuss the business’ profits for 1988, she said the firm has the same volume as in 1987.

She said Bethlehem is a “preferred area” to buy a home as are most areas in Albany County.

There are more houses on the market now than in January 1988, she said, adding that the market is “pretty saturated.”

Kuivila noted that in 1988 houses were on the market for an average of 70 days before being sold, which can force those who must sell to reduce their price.

Kuivila’s business plans for the new year are to continue as she has in the past and possibly do more business. She said she “likes” working in real estate.

Kuivila has worked with the regional food bank and is involved in the development of a group called “Homes for the Homeless.” The group will try to be a fund raising group for people out of homelessness, she said.

Niagara Mohawk plans to control pollution

Niagara Mohawk Power Corp. operates a 400 megawatt power plant on Rt. 39W in Glenmont, which will have a $3 million improvement project to install additional pollution control equipment completed early this year.

Nicholas J. Lyman, regional public relations director, said a soot-blowing air compressor project will reduce the opacity or "improve the appearance of what comes out of the stacks." He said the compressor, housed in a small building, is "expected to be in operation in two or three months."

The project is being done in conjunction with the state Department of Environmental Conservation, he said.

The plant also uses gas turbine during peak energy times, Lyman said, adding that the turbines burn oil or natural gas depending on which fuel is cheaper.

The Glenmont plant is part of the Niagara Mohawk’s Capital division serving parts of Albany, Rensselaer, Saratoga, Schenectady and Columbia counties.

Niagara Mohawk employees are involved in community projects such as the United Way, local school boards and Little League baseball, Lyman said. “Our people are deeply involved in things like the Special Olympics,” he said.

Firm receives DOT contract

Green Island Construction Co. Inc. of Glenmont has received a contract for road work in Montgomery County from the state Department of Transportation.

The $8.7 million bid was one of eight received.

The contract, scheduled for completion by Nov. 30, 1990, calls for reconstruction of a mile and reconstructing another mile on Rt. 5 in the towns of Palatine and Mohawk. The work area begins at the Montgomery County line and ends in Palatine. The project also includes flattening curves, drainage improvements, new signs and altering permanent paving markings.
Leaders in Residential Real Estate Sales

ROBERTS REAL ESTATE is proud to announce the Delmar Branch Sales Leaders for 1988 whose combined volume of transactions exceeded 39 million dollars.

We are number 1 in the Town of Bethlehem because of our hard working, highly skilled Sales Associates who are dedicated to providing only the most professional service.

If you are considering buying or selling, why not call one of these proven professionals today.

LEADERSHIP IN RESIDENTIAL SERVICES

Mortgage Services
Relocation Services

439-9906
By Cathi Anne M. Cameron

When it opened in 1962, Nisnow Mining Corporation's Atlantic Cement Company in Ravena was an ultra-modern, state-of-the-art facility with the capability of being a leader not only in the production of cement in the United States, but in the entire international cement market.

Twenty-five years later, the plant's new owner, the British-based Blue Circle Industries International, felt that the plant had a "very limited future".

According to operations manager Peter Buttiker, "Costs were too high, and productivity was too low. We had been doing everything we had always done, but the industry had passed us by. The status quo was killing us." Even when cement prices were reaching all time high levels, our costs showed profit margins so thin that little was available for internal improvements. When cement prices started to decline, and competition cut into more and more of our markets, our costs stayed up, and the Ravena plant became a liability.

With manufacturing plants closing daily throughout the U.S., the facts staring them in the face, Buttiker said Blue Circle was in a "state of crisis" and whose "new sense of urgency," which worked to their advantage. "In this business climate, you just cannot sit down and say, 'tomorrow is just another day.' If you do, you fall one more day behind.

Armed with this new sense of urgency, and what Buttiker called a new "results-oriented management style," the plant was pared down to the minimum number of workers possible to still function, and concentrated on increasing output.

"When I took over here, the attitude was 'why can't we do it?'" Buttiker continued. "Competing with cement companies from Canada, Spain, Venezuela, Greece, Mexico and Europe—highly efficient operations using manpower and technology efficiently—we simply couldn't afford that kind of attitude."

After scaling down manpower 30-40 people released or transferred, the fifty-five year old company was on the road to be confronted with a"new spirit in teamwork of all Blue Circle's employees, a task which Buttiker did not find easy.

As a native of Switzerland, But- tiker feels that "a lot of American schools teach the business hand." They don't teach a cooperative working relationship, a solution, but we feel it was a spirit. But faced with the possible loss of the entire operation, the plant seemed to have managed — and managed well.

"Our response through team- work and cooperative management has resulted in a man reduc- tion in overall production costs, and in total energy consumption," Buttiker said, explaining that this past year was one of the best years of production in their 26-year history for quality performance with the lowest manpower ever — and the current energy consumption along with the highest output.

The firm spent over $200,000 in re-education and employee training seminars, and "substantial benefits" for the workers possible to still function, and concentrated on increasing output.

Call Us For Barefoot Comfort

We're not comfortable until you are.

Bourque Mechanical Systems
RD. 2 Box 294H
Voorheesville, NY 12186
768-2488

Blue Circle Atlantic

Sense of urgency helping to turn plant around

By Theresia Robear

The waste disposal industry has changed radically since Robert E. Wright, president of the Robert E. Wright Refuse Service, started his business in 1949, just four years after returning from service with the U.S. Army's 10th Mountain Division in Italy.

"We change as things change. This business is tough to say. Things come along and change, and you have to go along with them. There have been a lot of changes in the past 40 years," said Wright. "In 40 years we went from zero in dump fees to . . . this year they're going to run $125,000, $150,000 or more. We probably had over $700 in dump fees just today. They're probably going to run $125,000 or $140,000 per month."

Wright said he served the Del- mar, Elsmere and Slingerlands areas, the developed portions of the town, when he started in busi- ness 40 years ago. He said he sold a portion of the business to his brother, Donald Wright, 22 years ago. Robert Wright said he kept all of the commercial customers and the residential business from Borthwick Ave. through Slinger- lands.

While Donald Wright recently sold his company, Robert Wright has continued to run his independ- ent business. "Since he's sold, I've never worked for him," explained Wright. Wright said he is now providing commer- cial service to the entire town and residential service to a small part of the town north of Rt. 9W. Wright said he has added one man and one truck during the past month. When asked about plans to add more trucks and personnel, Wright said, "If the customers keep coming in the way they have, they've been coming in at a pretty fast pace since he sold out."

"Now right we're recycling newspaper at the rate of about . . . six to seven tons per week," said Wright. "We have special bins on the trucks."

Wright said recycling is a more labor-intensive process. He said the recent widespread recycling ef- forts have created a "negative market" for newspapers. "When we started in July we got $18 a ton. Now we're paying close to $30 a ton to get rid of them," said Wright. "Now we're recycling as long as we have to charge you to take them."

"I would imagine within time we'll be recycling other things," he said. "I think the reason they have isn't because the market is not good, or there is none."

"Everybody has a misconcep- tion of recycling," said Wright. "They think recycling brings in money, and it doesn't, or it hasn't so far."

He said his company supports most local charities and makes contributions to America's Local 492, a real "Pop Warner" area fire departments and ambulance squads, and the United Way.

His wife, Florence, serves as bookkeeper and secretary for the firm. Sons Robert W. Wright and Gerald Wright serve as vice presi- dent and treasurer.

"We try to do a good job and take care of everybody. We'll probably continue to do that. We've got a place to dispose of it," said the company president. "That's the big question mark today."

By CATHIE ROBBINS

Wright Refuse Service

Changes affecting waste disposal industry
By Theresa Bobear

After more than 30 years of constructing houses in the Bethlehem area, William R. and Fred C. Weber plan to slow down their construction efforts.

“We intend to continue owning and operating all of our rental properties and running Pagano-Weber, but we’ll be slowing on the construction end,” said William Weber, president of Weber Brothers Inc.

“We will complete all the construction in Brier Hill. We don’t intend to start any new subdivisions or large projects.”

“We’ll probably do a little construction work on the side but not on a large volume we’re doing now,” said Fred Weber.

“The biggest part of our construction work has all been done on a custom basis rather than a speculative basis,” he said. “Out of all the construction that we’ve done in Weber Brothers, to the best of my knowledge I’ve had a satisfied customer on every one.”

Fred and William Weber started building houses in the Bethlehem area in 1956. The firm started with about seven employees and now has four, according to Weber. Fred and I both work on the job. We’re both carpenters and developers.

Since the 1950s Weber Brothers Inc. has been responsible for the construction of approximately 200 new houses, and 50 to 75 repairs and additions, according to Weber. “At present we’re building about four houses a year,” he said.

Weber said he and his brother also have built about 25 rental units (apartments and duplexes) in town and three commercial properties on Delaware Avenue. The properties are owned and operated by Fred and William Weber doing business as Weber Realty.

William and Fred Weber own and manage Pagano-Weber Inc., a real estate firm selling commercial and residential properties, and offering relocation, appraisal, property management services. Fred Weber is president of Pagano-Weber Inc.

He said Weber Brothers Inc. has been responsible for putting up a variety scene during the holiday season at a church on Delaware Avenue for the past 30 years.

Weber said the firm generally supports all local activities, including Pop Warner, Little League and in-school programs. Weber Brothers also contributes to the March of Dimes.

William Weber said he is a former member of the Kiwanis Club and former chairman of the Bethlehem Planning Board, on which he served for about 20 years.

By Cathi Anne M. Cameron

“Without us,” said Thomas Drake, President of D.A. Bennett, “it would be like a community without a hospital.”

And in this season of frozen pipes and broken heating systems, Bennett, the only plumbing, heating and air conditioning firm remaining in Delmar, has many “patients” who would be quick to agree.

In business since 1915, D.A. Bennett holds a Delmar historical record of sorts, as the longest existing business still operating in the same location. “We’re the only business who has stayed in town who does this,” said Drake, one of the third generation of family members to run the business.

“There are other people who work out of their houses and trucks, but we are the only ones on call 24 hours a day. So if George the handyman or whoever can’t figure it out, and it’s two a.m., we’re available.”

Many area residents—1,200 in the Delmar area—purchase service contracts with Bennett to maintain their furnaces, heat pumps and boilers.

A service contract for a gas furnace or furnace runs approximately $80 a year (plus tax) for a full inspection in the fall, and a contract for a heat pump, which gets inspected in the fall for heating and spring for air conditioning is approximately $120, plus tax.

Bennett does about 500 installations a year of furnaces, air conditioning, bathroom remodeling and related installations, and makes about 500 service calls each year on both their equipment and work installed by others. “We do more service on homeowners’ equipment than on work we have installed,” Drake emphasized.

Last year saw Bennett selected as one of two representatives, “DMAs,” for Lennox products in the entire Northeast. “That was an honor, and it allows us special training both in-house and outside. I would consider that a real accomplishment,” Drake said. Vice President Douglas Darrone gets to do the area Lennox commercials for Bennett, which usually have the dealer saying “Aatta boy, Dave,” to the overall clad Dave Lennox character at the end of the spot. In a bit of a reversal this year, Darrone still got to be in the commercial, but the Dave Lennox character says “Aatta boy, Doug” at the end instead.

1989 will be a year of taking stock for Bennett. “We have had really significant growth over the past seven years,” Drake said. “This next year will be one of quality assurance and quality control. We’ve set high standards, and we’re making sure we maintain them.”

By Seth Wein

WEIN & SORONEN, P.C.
(Formerly Paul H. Wein, P.C.)

Announces the Formation For the General Practice of Law at
2299 Western Avenue
Guilderland, N.Y.

The Spotlight — January 26, 1989 — PAGE 25
Kevin Klersy replied, "We spend a lot of money . . . with local people," said Henry Klersy. "If you looked at our 1099s, you'd be shocked at what we spend here in town."

"The only things we really go out of town for are things Delmar doesn't have," said Kevin Klersy.

During the past year, the Klersy Building Corp built and moved into an office building on Kenwood Avenue, near the Four Corners. "We're going to stay here. We're committed to the town," said Kevin Klersy.

He said the firm has about 15 full-time employees, including six residents of Bethlehem and one resident of New Scotland.

Kevin Klersy said the firm paid $150,000 in Bethlehem property taxes for the past year. Regarding gross revenue, he said, "We run right around $3 million."

"I've been in business since 1951," said Henry Klersy. After beginning as an apprentice to a builder in Slingerlands during the early 1950s, he said he started building single-family houses in Belmar with one to three employees. The firm was incorporated in 1957.

In addition to the Westchester Forks homes on Westchester Drive North, Westchester Drive South, and portions of Wisconsin Avenue and McGusley Lane, area building projects in Bethlehem were completed by the Klersy Building Corp. during the past 38 years include the fire hall in Clarksburg and the Kana­warz subdivision, as well as the Cherry Arms Apartments, "which we still own and maintain," according to Henry Klersy.

Kevin Klersy said he designed and construction of custom and luxury homes make up the major part of their business. He said the firm also develops land, does major remodeling, and designs and constructs office buildings. In ad­dition, he said the company constructs and manages apartments which are owned by his father.

Currently, the firm's major pro­jects are the Westchester Woods subdivision of more than 100 homes and Westwood II, a development of about 300 houses off a section of Parkwyn Drive and Jor­dan Shiek.

Kevin Klersy said they hope to complete the Westchester Forks and Westwood II developments within the next three years. "Hope­fully, by then we'll have the approval on the Forest Run subdivi­sion, which is 106 single-family homes," he said.

"We'll also be more active in residential and commercial land development," said Kevin Klersy with regard to plans for the next five years.

"We also see immediate need for a more type of senior housing, whether it is a residential facility or health care facility or something in between," he said. "I think there is a need for it, and we would like to be involved."

Kevin Klersy said the firm's long-term goals are to continue to build luxury housing and to actually develop a senior citizens or retirement community.

"When asked about Klersy Build­ing Corp.'s plans for development of land on Delaware Avenue near the Bethlehem Public Library, Kevin Klersy replied, "That's a good question. No idea."

"When we bought it we were going to build apartments. We didn't get underway soon enough and the zoning got changed," he said. "We're always thinking about it."

He said a proposal will not be forthcoming "until we hit on something that we feel is right for the spot."

Vanguard's 1989 Decorator Showhouse in Westchester Woods will be provided by the Klersy Building Corp.

During this year, because of the Bethlehem Chamber of Com­merce, the Klersy Building Corp. makes contributions to the Tri-Vil­lage Little League, the Delmar Dolphins, the Delmar, Elnamere and Slingerlands fire departments, the Bethlehem Police Department and the Bethlehem Public Library. The company also supports various school programs and sponsors a bowling team in the Elsmere Com­mercial League.

Kevin Klersy is first vice presi­dent of the Albany Area Builders Association and director of the New York State Builders Association.

**Dining room start of local conglomerate**

Burt Anthony Associates are resi­dents of Bethlehem or New Scot­land. After 12 years with the Hartford Insurance Group, Anthony bought his first insurance agency, Charles R. Clark Inc. in Unionville, in June of 1967. "I started buying agencies right away," said Anthony. During 1982 Anthony served on the long-range planning com­mittee of the Professional Insur­ance Agents Association of New York. According to Anthony, the committee's investigation of the market painted a bad picture for the small independent agent.

Anthony said the board decided to form a cluster group, to approach small agents and take over two-thirds of the stock, and offer each agent an employment contract that would allow him to continue running the agency. If the agent was retiring, the cluster group would offer to buy the entire agency. An­thony and his partners formed Mega Group Inc.

"We go out and buy insurance agencies," said Anthony. Accord­ ing to Anthony, the Mega Group provides many benefits to agents, including perpetuation, picking up the cluster group's markets, ac­cess to the cluster group's under­writing department, access to the team's management expertise, op­portunities for agents to attend educational meetings, and the security of belonging to a large group without a splitting of com­missions or profit sharing.

Anthony said the Mega Group started in business on April 1, 1984, with Burt Anthony Associates as a base. "Burt Anthony Associates is a member of the Mega Group," he said.

During March of 1987 the Mega Group administrators decided they needed to raise more capital through equity funding (selling stock), according to Anthony. While the stock sales started slowly during the months after the Octo­ber 1987 market crash, the issue was undersubscribed by August of 1988.

"We closed $3 million on Aug. 16," said Anthony. "We had a lot of operating capital . . . so that we could continue our expansion plans; and, by only selling 30 per­cent of the company we kept con­trol of our company."

During December the Mega Group acquired several new agen­cies. The Mega Group acquired the Lynd-Brousseau Agency in Mechanicville with a $1.3 million annual premium volume, the Gar­nick Agency Inc. in Medina, N.Y., with a $2.3 million premium vol­ume, and Christ, Brooks and Glos­ser, an agency in Warsaw and Pa­vilias, N.Y., with a $2.3 million pre­mium volume.

Last month the Mega Group also entered into a letter of intent for the purchase of the Roth Agency in Williamsburg, N.Y., with an $8 million premium volume. Successful completion of the Roth Agency acquisition would result in a 34 percent increase in the company's premium volume since last August.

"We try to contribute to any local people that come in," said Anthony. He and other company employees speak about insurance topics to area students.

**Take advantage of our off season prices on name brands of Aluminum & Vinyl Insulated Sidings & Trim**

We also carry a complete line of Vinyl Insulated Replacement Windows

Call for Appointment and Free Estimate

Heldeberg Siding & Trim Co.
W. Domermuth & Sons
768-2429

A locally owned family business since 1951

**HELP**

The holiday rush is over, our shops are bare and we need work.

**SHOP AT HOME**

SAVE TIME! Make Your Selection At Home With Our Decorator.

ANY SOFA $69.50 Plus Materials

ANY CHAIR $49.50 Plus Materials

**HELP REUPHOLSTERY SALE**

Our expert decorators will help you choose from a colorful array of the latest fabrics. You’ll be pleased with our superior, quality craftsmanship.

**TRI-CITIES**

765-2361

CHATHAM

392-9230

**SAVE******

Take advantage of our off season prices on name brands of Aluminum & Vinyl Insulated Sidings & Trim

We also carry a complete line of Vinyl Insulated Replacement Windows

Call for Appointment and Free Estimate

Heldeberg Siding & Trim Co.
W. Domermuth & Sons
768-2429

A locally owned family business since 1951

Prices in effect until 3/15/89
Businessmen look at area's future

(From page 1)

does not mean it can be bad. Business runs strictly on a profit basis and if there are areas not perceived as being profitable, then a business will not locate there regardless of the demand.

Bethlehem's long battle to bring a second major grocery chain to the town is a prime example of the questions of location and success. Supervior J. Robert Hendrick said bringing another supermarket to Bethlehem "reapplies, we've been pushing for the last two to three years without success."

One of the reasons for the town's lack of success in developing demographic studies conducted by grocery store developers. The studies focus population, traffic flow and income to determine the level of profitability necessary before any development project will go forward.

"It is difficult for a town to get what it needs," said Dennis Corri- gan, a former member of the plat-forming corporation and commercial development member. "The town can express a desire if it wants a grocery store, but the town cannot enforce the criteria of a grocery store de- veloper." Corri- gan, who is also a part-time developer, said that is "the kind of thing the town has run into... Rt. 9W does not meet the criteria and it seems the area is not suitable to it.

Community character

Areas where town government and citizens feel development should take place often are not the same areas that survive the demographic study stage. Having Bethlehem keep its small-town community character is important to many people, especially in the town for both residential and business development. It would like to see the town retain its smallness... I don't think that would happen in a re-development into commercial retail. It is a bedroom community, we would try where it is that way," said Wayne Johnson, owner of Johnson's Stationers.

"The desire to keep Bethlehem as a bedroom community can conflict with development. The proposal by BTR Development and Price Chopper for an extensive commercial and residential development in Slingerlands has mobilized community groups, and caused other citizens to question whether the "not in my back yard" syndrome is at work.

Ringer is "not sure" the concept of the business district is "as compatible as they may seem... when residents are not spread out they seem to support growth."

Another common fear among both residents and business people is that commercial development is perceived in other local communities such as Latham in the town of Colonie.

"I think most people recognize we have to have a certain amount of commercial development... I think a majority of the people prefer to do their shopping in town," Hendrick said.

If the town requires developers to have proper transition areas, taller areas and traffic control, then Ringer said business and industry will be accepted.

Master planning

Some officials say the key to development in Bethlehem will be the results of a master plan, which the town has dedicated $125,000 in this year's budget to accomplish. The town has asked the professional committee to guide the project. The board will then decide the "way in which appropriately proceed (and hopefully get something in motion," he said. (See story, page 3.)

Hendrick said that after the master plan results are known "we will have a good sense of what the community is looking for and how we will extend the commercial area in our town."

Thorsen agrees with the logic of the master plan and feels it "can't be done soon enough." When the board identifies where it wants residential and commercial development, "it can go about attracting the right kind of additions," he added.

Future development areas

The Rt. 9W corridor, where there is a currently a building moratorium, is likely to become the subject of town officials, said the town is "an appropriate area for commercial development." "If I look at the area as a residential and business area, the businesses such as Ross' and the Hess Gasoline Station in the area. If Price Chopper, when it makes its proposal, wants to extend the bypass, I do feel that is a good area for commercial development."

Jim Breen, a commercial developer and a developer in Main Square, he said the Rt. 9W corridor as an office park and he "will talk the projects, both proposed and speculative, will probably fill the town's needs.

Industrial growth

Industrial growth in Bethlehem would have a possible impact on the tax base without drawing heavily on services in the town. "Main sections could lend themselves to light commercial and light manufacturing development such as the Corvan Selkirk Yard area, said Brownell.

Browell said the town "should be trying to attract businesses to the appropriate areas" to build the tax base. He said the industrial operations should be "clean. The view is also shared by Johnson, who said the area is a "good place for heavy industrial... perhaps if some show a flavor of interest, they should be romanced by the town."

Encouraging growth

The town government and the chamber of commerce play a role in bringing businesses into the town by "supporting and by promoting the area as a good place to do business."

Bethlehem does not offer any tax incentives, said Hendrick, adding he was "hot sure it's something we want to do. However the town does have an Industrial Development Agency that can provide financial incentives to new businesses.

The town could spend more time helping developers with the approval application process, said Brownell. He said the "process seems rather lengthy... if the time frame could be shortened, it may be easier for both developer and citizen could be discouraged by the length of it."

Business growth in 1988

Area business openings and changes in the year 1988 were not as numerous as in previous years. The bulk of the additions were in the Delmar area, many at the recently opened Main Square shopping center.

At Main Square, which opened its doors on Delaware Ave. in 1987, the few new entries were Barbaras, Ross, and Jerry's Ice Cream Shop, 1, and S. Buster Brown Shoes. Minno and Minno, D.E.C., a pediatric dentist office, and the Independent Lumber Company, Oriental Rug's. The shop owned by Louise May and Jay Mosca offers "every kind of plastic hanger, pillow and copper pieces.

Also, Prangmari Associates, a building inspection firm, moved its offices to Main Square from Albany.

In Delmar, restaurant expansion occurred with the introduction of the Great Wall, a Chinese takeout restaurant at the Four Corners, and Flana Plaisa, which opened in June at Delaware Plaza.

The Bridal Rose Boutique at 2599 Delaware Ave. opened in June, and offers a fine dress for all formal occasions. It is under the ownership of Barbara Houghtaling. Also on Delaware Ave., Delmar Carpet opened in late January.

Just down from the Four Corners, Hughes Opticians opened at 411 Kenwood Ave., offering its services to the public.

In the other direction, Team One Radio Inc., owner of radio station WGIN, bought WCWN's Kenwood Ave. operation. The station now broadcasts mainly by satellite as WOCO-AM, 1460 AM.

In Selkirk, Andy's Subs opened in January in the Upper Plaza. Parent restaurant opened a satellite office at 33 Main St.

Glenmont saw the entrance of Sweet Keepakes at 9W.

Johnny's print shop offers handmade gifts such as prints, ceramics and novelty items. Also, Glennmore True Value Hardware store opened at the Towne Square Shopping Center, Glenmont also saw the exit of the Farm Dairy on Main St. 9W, as well as the dairy's home delivery service, and the 30-year-old Three Farms Dairy retail outlet on Rt. 144.

Also departing were the Shuttle Hill Herb's Shop on Delaware Ave. and Eugene Video at the Four Corners.

Sweet Keepakes

FREE Local Delivery of Valentine's Day Gifts purchased during January
Rt. 9W • Glenmont
3/4 mi. South of Moreau Rd.
Old Dairy Queen Bldg.
472-9357
Open 365 Days
CUT & PERIERED LAMPHURDDES • PCTOGRAMS • STENCILED ITEMS

Short on Space?

LET CALIFORNIA CLOSET CO. CUSTOM DESIGN A CLOSET FOR YOU!!
• Fully Adjustable
• One day installation
• Lifetime guarantee
• Wood products
• Custom do-it-yourself kits
• 87% more hanging & storage space

FREE IN-HOME ESTIMATE
CALL US TODAY
BAYBERRY SQUARE RT. 5 & LATHAM
783-8828

Comforters

Solid & Print

$32.95

Each

LINENS GAIL

439-4979

Satin

Flannel

4 Corners

BAYBERRY Square

2599 Delaware Ave.

439-5717

Mom

Friend

Sister

Teacher

Beauful VALENTINE Arrangements

Price right for that Special Person in your life

Boxed Balloons • Arrangements • Candy

FROM THIS TO THIS IN ONE DAY!!!

Each

Each Digitally Independent 100% Independently Operated

SINGLE UNITS SPECIAL

CALIFORNIA CLOSET COMPANY

23975 California Closet Co., Inc. All Rights Reserved

2599 Delaware Ave.

439-5717

The Spotlight — January 25, 1989 — PAGE 27
Staff of the Voorheesville School District and volunteers have been preparing for the "Big Move." This weekend the library's collection of more than 35,000 books will be transferred from the old building on Main St. to the new facility on Prospect St. and Depot Rd.

During the past week clubs, organizations and individuals have been moving other library materials to ready the new building for its opening on Feb. 15. Computers, typewriters and supplies have been transported. Final plans have been made for this weekend when people working in shifts will be bused with bags of books from the old to the new building.

Each volunteer will receive an "I Made the Move" button bearing the library logo.

Volunteers are needed to assist with the move this weekend and to work morning, noon, and night through Feb. 12 to prepare the library for its grand opening on Feb. 13. For information call 765-2791.

Area businesses and individuals interested in contributing to the library move fund may send checks payable to the Voorheesville Library to E. Probst, 9 Nancy Lane, Voorheesville, N.Y. 12186.

Libraries books may be returned to the book drop box during the week.

Schools closing early
Both Voorheesville schools will close early on Friday, Jan. 27, to allow teachers to participate in in-service programs. Voorheesville Elementary School will close at 11:05 a.m. The high school students will leave immediately after morning exams. No lunches will be served at either school.

District invites parents
The Voorheesville Central School District is inviting parents of preschool children to attend a series of information meetings during the next month.

On Thursday, Jan. 26, Dr. Kathleen Stott of the College of Saint Rose will speak about child development. The second meeting will be held on Tuesday, Feb. 14. A kindergarten registration meeting will be held on March 2. Screening for those eligible to enter kindergarten in the fall will be held on April 4 through 6.

For information call 765-2382.

Preschool program offered
Parents interested in enrolling their children in the program for 4-year-olds at the First United Methodist Church of Voorheesville are invited to a meeting at the church hall on Feb. 6 at 7:30 p.m.

Registration forms for the upcoming lottery will be available at the church office. For information call Sue Vanderwater, registration chairman, at 861-6457.

Kuperberg-Morris to perform
The Kuperberg-Morris Movement Theatre will perform for students at the Voorheesville Elementary School on Thursday, Jan. 31. The program will be the second in a series sponsored by Theatre Fun for Young People, a non-profit organization that has brought live professional theater to the Voorheesville Central School District for the past 20 years. For information call Mary Luskstad, at 765-4626 or Jeanne Knouse at 765-2136.

Scouts raising funds
Boy Scouts of Voorheesville troop 73 are still selling their pancake supper on Feb. 4, from 4:30 until 7:30 p.m., at the Legion Hall.

Girl Scouts are still selling cookies. For information call any scout or call Diane Gayer, chairman of the event, at 765-2359.

Investigate unclaimed funds at Crossgates
Representatives from the state Comptroller's Office of Unclaimed Funds will be available Thursday and Friday, Jan. 26 and 27, at Crossgates Mall, Albany, to talk to persons who wish to know whether they have any unclaimed assets that may have been turned over to the state.

This is one in a series of visits to localities throughout the state by the office to make records of unclaimed funds more accessible to the public. Persons will assist residents in determining whether they have any unclaimed assets. Every year millions of dollars worth of abandoned bank accounts, uncollected stock dividends and forgotten checks, funds and security deposits are turned over to the Office of the State Comptroller. The state never takes ownership of these monies and the comptroller acts as custodian for the funds until the rightful owners step forward to claim them.

AIDS education offered by Red Cross
The Albany chapter of the American Red Cross will hold an AIDS education program, entitled "Working Beyond Fear," for area employers on Tuesday, Jan. 31, at 8:30 a.m. and 1:30 p.m. at the Crossgates Mall, Albany.

The sessions will be held at the Albany chapter offices on Racket Blvd. at Clinton Ave. and in Albany.

For information call 462-7461.

LYNN FINLEY
PHOTOGRAPHY
FINE PORTRAITURE
BY APPOINTMENT
439-8503

KWIKSET
BURGLAR BEATER!!
MODEL 880

Ideal for
Home or Office

COMMERCIAL GRADE • HIGH SECURITY
DEADLOCK
NO HIDDEN COSTS

Completely
Installed

$49.87

Now thru Feb. 17, 1989

Installation included within 20 miles of Albany
Steel doors $5.00 higher

Call
465-8861
For Appointment

A. Phillips Hardware
Complete Locksmithing Services
292 Central Ave. Albany

Scharff's Oil
& Tracking Co., Inc.
For Heating Fuels
"Local People Serving Local People"
Glenmont 
Office
767-9056

DRAPEs
Thermal Lined by Burlington

$31.45

For Heating Fuels

LINENS "Gail"
4 Corners Delmar
439-4979

PAGE 28 — January 25, 1989 — The Spotlight
A cut above the rest

By Lyn Stapf

It was her curls that first caught his eye, says barber Charles Fields in talking about his beautiful wife Julia. Their romance has lasted more than five decades and has given birth to a long line of Fields, as well as a long line of accomplishments for the couple.

This year the Fields will share the honor of being New Scotland Citizen of the Year. This year marks the first time in the community's history that the title has been awarded to a couple. In light of their many hardworking and joint contributions to the community over the years, the fields seemed the obvious choice to include that the industrious couple should share this title.

In fact, it was more than 50 years ago that Julia Ricci left her family in Kentucky to come to New York City and there to learn the barber trade. As head of the Vaughan Barber School on Green St. in Schenectady, she was among the first to come to Voorheesville after the village's resident barber died. The appeal of moving to the country convinced him.

Charles set up shop across from the Ricci's market on Main St. The handsome young barber quickly seduced Julia as she worked in the shop with her husband, becoming Voorheesville's first beautician. After more than 50 years in business, she continues even now at the shop in her home on Route 8A. Later, along with her sister, she became the area's first Avon lady as well.

Although life was far from easy for the Fields in an era when hair cuts were a quarter and a shave was 15 cents, the two persevered. Even after their shop burned, the barber and his wife weren't discouraged. Charles was invited to set up his chair in the corner of a gas station, now occupied by Stewart's. He bought a building in Altamont and had it moved to the lot on 34 S. Main St., raising the structure with a stick lifting wires from the house as a crane dragged it over the roads. The two worked at their hair business, as well as in the post office that also occupied the building. Julia stood behind the counter and Charles was in charge of the mail that arrived and left by train. Part-time mailman would pick up bags of mail thrown off the moving train and set out with a crane, which would be grabbed by the crew as the trains roared through Voorheesville.

Even with all the work of several jobs and caring for a family, the two found time to participate in an unbelievable number of community and church functions. They were active members of the fire department and auxiliary. They catered the harvest ball for 18 years, and ran numerous fundraisers for St. Matthew's Church.

The Fields were both members of civilian defense and the American Red Cross. As one of the village's early ambulance drivers, Charlie often kept customers in the chair while he tended to medical emergencies.

The only living charter member of the Voorheesville Rod and Gun Club assisted EnCon for years in knocking the Vly and Fly Creeks. He was an avid bowler who began the Forest League, which included his wife among its members.

Charlie was a gardener who has for the last decade continuously won blue ribbons for his overgrown vegetables.

Even now, in spite of health problems, the Fields continue to collaborate with other members of the New Scotland Senior Citizens and the New Scotland Historical Association.

The list goes on and on. The two are reluctant to toate their many accomplishments but always quick to point out that they had lots of help from other residents.

Although neither Charlie the barber nor his beautiful wife Julia understand why they were singled out for this honor, people in the community who know them realize that they are both a cut above the rest.

The Town of New Scotland will sponsor a dinner to honor the Fields on Friday, March 31, at the Crossways Restaurant, Washington Ave. Est. Reservations for the dinner may be made for $35 by calling Bill Hotaling at 765-2035 or Kathy Martin at 765-2278.

Markets

(From Page 1)

have to be addressed, including roof leaks, untangled wiring, interior framing problems and deterioration of some metal support posts.

"I am not aware that they have done work on the list," Gordonier said, "and there were serious questions. I am not sure we saw daylight through the roof."

But whether the building is up or not, Clark comes back to his main point. "The people want a market. And I will not jeopardize Convenient's right to our planning process on the strength of a phone call. We are talking about a $600,000 investment, I wouldn't think that is worth a phone call -- not vice versa."

When asked what he would say to the Crown group, Clark was specific. "We can't live on promises. Give us something in writing before we commit. I waited five years for a permit and I haven't seen anything but the light on that telephone."

"I lost 115 lbs. and I feel good about myself."

Thanks to the NUTRI/SYSTEM Weight Loss Program, Lisa Coker now has a whole new outlook on life.

The NUTRI/SYSTEM comprehensive Flavored Stick-Point Weight Loss Program includes:

- Personalized Weight Loss Plan
- Daily and periodic weight checks
- Monthly group meetings
- A variety of delicious meals and snacks.

"We Guarantee You Won't Find Another Selection Anywhere..."

If you're serious about an Oriental rug you must stop and see our large showroom full of one-of-a-kind rugs. The world's finest from Persia, Afghanistan, China, Turkey. Each one is handmade and a masterpiece.

Tafi Oriental Rugs Ltd.
Direct Importer and Manufacturer of fine Quality Oriental Rugs.
488 Albany Shaker Rd.
Loudenville, N.Y.
518-652-5287
Mon.- Fri. 11:30-7:00, Sat. 10:30-5:00, Closed Sun.
MasterCard & Visa accepted

"I would recommend the NUTRI/SYSTEM Weight Loss Program to anyone wanting to lose or maintain weight. I have lost 115 lbs. and I feel good about myself."

Lisa Coker

"We successfully reduced our fat losses and I have not gained any weight back. The program is very healthy and has many good food choices."

Debbie Gough

"I would like to thank you for your help and guidance. I am now down 50 lbs. and I am feeling great."

Joann Slade
The Cohoes shocker
Ladybirds fall into 3-way tie

Voorheesville’s express train to the girls’ basketball championship of the Colonial Council suffered an unexpected derailment last week, but Nadine Basler’s crew is back on the track after a critical test this Friday.

A 54-51 loss at Cohoes last Friday not only was a shocker, but it sent the league race into a three-way tie among the Ladybirds, Mechanicville and Lansingburgh, all at 8-3 coming into this week.

That’s the bad news. The good news is that the triple deadlock in the home room will be unsettled in a hurry this Friday when Mechanicville comes to Rt. 85A for a 6:30 engagement. The Ladybirds knocked off the Red Raiders in their first-round meeting at Mechanicville last month, and are primed to do it again. Four days later, on the following Tuesday, they go to Lansingburgh.

That means they can do it all themselves if they keep the train on schedule, leaving the Raiders

Basketball
and the Knights to fight it out among themselves for second place.

The Cohoes debacle was hard to take. Voorheesville led all the way, and with a 5-point lead going into the waning seconds, there was no hint of danger on the track ahead. With two minutes left and the margin down to four points, there was double trouble. Tricia Garry, Voorheesville’s star, scored 2 free throws, fouled out, and two (three) point hoops by the Tigers suddenly put the home team ahead. The Birds had several shots on the clock but could not win, but none would fall, and when Cohoes snatched a rebound and went coast-to-coast for an insurance basket, the game was gone.

A disappointed Basler attributed the loss to several stretches of loose defense in the second half and a cold spell in shooting in the final two minutes. “These things happen,” she said, “but we’re not going to let them bother us. We can win it (the league) in the next two games.”

Carmody, the league’s premier player, returned in another of her sensational performances in Cohoes’ latest—earning 17 points and grabbing 15 rebounds. Tally Bushback, there was 12 points and 13 rebounds, and Kim Sullivan tossed 13 points into the double figures.

Last Tuesday a road trip had a happier ending. The Birds buried the struggling Indians at Ravena, 61-41, enjoying themselves after exploding to a 22-8 advantage in the first period. In the romp that followed, Carrie Donohue had the most fun, putting up 18 points, Jane Elliott had 7 rebounds and 7 assists. Carmody scored 13 and had 15 rebounds, and Sullivan added 11 points.

The Ladybirds currently stand 13-2 overall.

Guiderville takes 4 straight

By Zack Kendall

For the past few weeks, the Guiderville boys’ swim team has been going up against some pretty tough teams. One might think that the small squad would take quite a beating, but the truth is that Guiderville came out on top four meets, and tied in the fifth.

Last Tuesday, they defeated Albany Academy 46-40, and on Friday they hosted and upset Scotia-Mohonasen by a score of 50-42.

In the meet with Academy, they started off strong, taking first in the 200-yard medley relay. Dave Washburn, Scott Bowden, Gary Washburn and Joe Tyrell swam at the hands of undefeated Shensende bowa, giving BC a 2 1/2 game lead in the Gold Division.

Coach Bill Warner described the game as “the best we’ve played all year,” a statement that was backed up by the excellent ball movement and overall team play by the Eagles.

Earlier in the week at Guiderville, the Eagles came back from a 34-34 fourth-quarter deficit behind Anika Kaplan’s game high 21 points to win 45-40.

Guiderville opened the final period with an 8-3 run to take a one-point lead. Undaunted, BC outscored their hosts the rest of the game to win it. During that period, the Eagles cashed in at the foul line scoring 8 of their last 14 four pointers.

The Birds held a comfortable 23-point advantage and that was all she wrote for Columbia. They win combined with Nickayuna’s 74-24 drubbing

Swimming

This week at I58.7. Seth Rose won both the 200-yard freestyle at 2:05.4, and the 500-yard freestyle for a combined time of 1:59.4. This sekund event was won by Gary Washburn, with 1:53.9.

In the meet with Academy, they started off strong, taking first in the 200-yard medley relay. Dave Washburn, Scott Bowden, Gary Washburn and Joe Tyrell swam

Gymnastics

uneven bars. Tricia Hampton placed fifth on the balance beam and fifth on the uneven bars. Amy Powell was on the floor exercise, tied for fourth in the vault, and came in fifth on the all-around.

with three-way tie among the Ladybirds,

1:59.4. This sekund event was won by Gary Washburn, with 1:53.9.

united States Olympic Committee

EASTERN DIVISION

Hudson Valley Tae Kwon Do
3 Normandy Lane
Delmar
439-9321

Mike Frisello Equipment

4TH DAN TAE KWON DO
INSTRUCTOR

NYS PRESIDENT

PARENT AND TAE KWON DO

CHARITIZED BY:

U.S. Olympic Committee

PARENT-AM-TAE KWON DO

World Tae Kwon Do Federation

"PE SPECIALIZE IN CHILDREN'S CLASSES"

6 MONTH MEMBERSHIP

50.00 OFF REG. PRICE

12 MONTH MEMBERSHIP

100.00 OFF REG. PRICE

NATIONAL TAE KWON DO

Weekend Specials

LOCALLY OWNED & OPERATED

767-3127

NEW MEMBERS ONLY

INTRODUCTORY PROGRAM
PLUS FREE UNIFORM

With this coupon- Expires 2/8/89

With this coupon- Expires 2/8/89

Serving the towns of Bethlehem & Coeymans

January 25, 1989 — The Spotlight
By Bill Dixon

Having suffered a disappointing loss to a powerful Guilderland, the Bethlehem boys’ basketball team staged an impressive come-back last Friday as it defeated Columbia’s Blue Devils in BC’s own “Orange Crush Tournament.” The Guilderland game started out with the Eagles trailing 13 points and failed to put either team significantly ahead. But by the end of the first half, Guilderland had established a crucial lead over the Eagles, a gap that BC would ultimately be unable to overcome. Of Bethlehem’s trouble in the second half could be attributed to a shooting slump that plagued the team’s defensive efforts throughout most of the second quarter. Though the second half did see a formidable resurgence from the orange and black, the opposition had gained too large of a lead to be realistically challenged.

“I thought we played our best game of the year,” said Bethlehem Coach Jack Moser. “The crowd at Bethlehem, which packed BC’s gym for what was to be the most important home game of the season, had had their appetite for Orange victory largely whetted by a satisfying performance from the girls’ team. But judging from its nearly boundless enthusiasm, the audience was clearly not satisfied with the prospect of going home with only one win for the evening. The first quarter ended with Columbia leading the home team 17-16.

Ravena was outscored 26-4 from the foul line. The Indians were behind by 17 in the beginning of the fourth quarter. But they came back behind Tony Johnston and Neil Breslin who hit three of five-pointers. They finished with 15 and 13 respectively. Nicewonger led all BC scorers with 18.

This Friday the Indians will take on Lansingburgh at home, and will travel to Watervliet on Friday to take on the Cannoneers.

BOU sponsors forum

Bethlehem Opportunities will hold a public forum, entitled “Pause, Reconsider, Regroup,” on Thursday, Feb. 2, at the Bethlehem Public Library, 451 Delaware Ave., Delmar, from 7 to 9 p.m. All are welcome. For information call 765-2169.

Winter sport

The Bethlehem Public Library, 451 Delaware Ave., Delmar, will host a program about temporary employment opportunities on Thursday, Feb. 2, from 7:30 to 9 p.m. For information call 765-3014.

Eagles ‘crush’ Blue Devils

By Curt VanDerveer

This past week the Ravena boys basketball team split two games to run their record to 8-5 overall and 6-4 in the league and the good news is that the team really seems to be coming out of their post-Christmas slump.

On Tuesday the Indians traveled to Voorheesville to take on the Blackbirds. The Blackbirds came out looking to play a very low volume game, and they succeeded with the Indians only scoring 15 points in the first half. The second half was clearly not satisfied with the prospect of going home with only one win for the evening. The first quarter ended with Columbia leading the home team 17-16.

Ravena’s loss to Columbia concluded their three-game winning streak.

“We played really steadily, as he has been playing. And I think Neil played his best game of the year,” said Moser. “We’re really starting to play together as a team. We passed well, better than we have all season.

“I knew in the beginning of the season we would improve. Some of our younger players got more experience. That’s proving to be the case as we’re getting better each game,” Moser said.

This Friday the team will travel to Niskayuna for a game that, for the Eagles, seems to have taken on all the qualities of the classic grudge match: “They really beat us before. We just got behind and couldn’t catch up. But I think we’re playing better now and if we keep close to them early on, I think we’re going to give them a real game.”

Ravena’s loss to Columbia concluded their three-game winning streak.

Save $200.00

Model 56127
$25 Key-Lowric
Riding Mower
Step Tucumch
28" 3 in 1 deck

- Free Lay A Way
- Free Set up
- Free Delivery
- 2 Year Toro Total Coverage Guarantee

Pre season Rider Sale

Saves $200.00

Reg. $1399.95
Less $200.00

$1199.95

Snowblower Clearance Sale

Sales - Service - Parts
Toro Toro Service Dealer

Call today 765-2169

Capital Upholstery

Winter Sale

20% off all fabric

Free shop at home service so you can see which fabrics complement your decor the best. Our consultant can come to your home day or evening. No obligation. Call 765-2169.

That old sofa or chair, it’s probably served you well. Lots of nice memories and it fits well too. The problem is it’s looking worn out and a bit ragged. But you know some things are worth keeping.

Call us today!
By John Bellizzi III

What began as a difficult week for the Eagles in wrestling action ended on a very high note thanks to impressive individual performances and a strong team effort at the Saratoga Varsity Tournament.

After Bethlehem Central was overcome Wednesday night at Burnt Hills, who is currently ranked second in New York State, in a dual meet, the Eagles rebounded to a strong team finish at Saratoga last weekend, finishing third overall in the three tournament champions.

Mike Leamy defeated his Fort Plain opponent 13-0 in the final at Saratoga to earn the 132-pound class championship. John Gallagly won his second consecutive Saratoga Tournament title as he outscored a Fort Plain grapplepper 6-1 in the 138-pound championship final. Pete Bragaw was down 6-3 going into the third period of the 130-pound finals, but he came back, scoring a takedown in the last five seconds to win the tournament 8-7.

Jeremy Hartnett (112 pounds), Eric Brown (119 pounds) and Paul Vichet (125 pounds) took third place for Bethlehem at the tournament. Pat Leamy placed fourth in the 115-pound finals.

Their efforts, along with those of BC's seven other varsity wrestlers, allowed the Eagles to qualify for the final five weight classes. They were defeated in the last three, bottom weights, Blackwell fell victim to a 7-0 decision at 139 pounds, Pat Leamy was pinned in the 126-pound bout; and, 132-pounder Mike Leamy was also pinned in the 126-pound championship match.

The Eagles, who were eyeing a third place finish and the overall championship, were defeated in the third period of the 126-pound final. Gallogly took advantage of a moment of indecision by Hartnett and escaped and took the lead at 1:00. Hartnett reversed and took the 1:30 lead in the third period. Hartnett's escape was key in BC's 5-4 second period victory.

With Hartnett's escape, BC won the final match, giving them a share of the championship with Schalmont and Ravena. BC had strong showings in both the 113 and 120-pound matches. Hartnett defeated a wrestler who had pinned him at the tournament at 112.

The Indians hope the wave of success will carry through to their season play, which begins against the powerful Beekmantown in a dual meet 36-15 on Saturday. Bill Stanton scored a quick six points with a 27-second pin at 126. At 138, Chuck Swaider drew with a Beekmantown wrestler who had pinned him at the earlier meeting. Egan decisioned 2-1 a wrestler who had also pinned him previously.

The Indians hope the wave of success will carry through to this week when they face Cohoes. A victory against Cohoes will clinch at least a tie for the league title for Ravena.

"Realistically, we should have no trouble with Cohoes, but you can never tell," said Coach Vishnewski.

Next week:

Ravena's varsity against Beekmantown and the previous loss was that the Indians "wanted to wrestle" at the second, meeting according to Vishnewski.

At 105 pounds, Bob Pelletier was leading 5-4 against last year's Section VII champion, this year's RCS Invitational champ, but with ten seconds remaining, Pelletier was caught with a reversal and ended the match with a 7-5 loss.

Ralph Carhart got the tourney going when he won 2-1 over a wrestler who had pinned him at the tournament at 112.

"Ralph's match really acted the tone for the tourney," said Vishnewski. "They knew that it was a new day and a new week." Bill Stanton scored a quick six points with a 22-second pin at 126. At 138, Chuck Swaider drew with a Beekmantown wrestler who had pinned him at the earlier meeting. Egan decisioned 2-1 a wrestler who had also pinned him previously.

The Indians hope the wave of success will carry through to this week when they face Cohoes. A victory against Cohoes will clinch at least a tie for the league title for Ravena.

"Realistically, we should have no trouble with Cohoes, but you can never tell," said Coach Vishnewski.
VV senors key wins with brains, not braun

By Kevin Taylor

The Voorheesville wrestling team put together two consecutive victories last week for the first time this season, combining experienced senior leadership with smart wrestling to overcome their opponents.

On Tuesday, the Blackbirds paid a visit to nearby Guilderland for a non-league match-up. The Birds faltered early but rallied to win, 37-27. At one point in the contest the Blackbirds won six straight matches to aid in their victory, Bob Blanchard, Tim Reith, Rob Novak, and Chad Holdien all collected pins for the Blackbirds en route to victory. Chris Dell Acqua also won an 8-3 decision and Rick Leach won by technical fall to help seal the win.

On Thursday, the Birds traveled to Lansingburgh for a league match. The Blackbirds jumped out to an early lead and never looked back in defeating the Knights, 46-22. The first three Blackbird wrestlers all posted first period pins to help set the tone early. They were Blanchard, Dell Acqua and Josh Vink. The Birds also collected two technical falls, a decision and another pin. Leach and Novak received the technical falls. (Leach's record of the week,) Ralda collected the decision (9-1) and heavyweight Holdien wore down his man, the Lansingburgh captain, en route to a pin with only seconds remaining in the match.

With these two victories the Blackbirds improved to 4-3 overall and 3-3 in the Council which is good enough for third place, behind Ravena and Clore.

Coming up this week the Blackbirds have three matches, one was on Tuesday against Mechanicville the other two are Thursday, against Duneshell and Friday against Schoharie. Both of those matches are away.

BCHS student charged with holding marijuana

A 17-year-old Bethlehem Central High School student was arrested for possession of marijuana Friday, Bethlehem police said.

Police said the student was allegedly found to be in possession of marijuana and a pipe by school officials. The items were confiscated by school officials and misdemeanor charges were pressed by Assistant Principal Jack Whipple.

High School Principal Jon Hunter would not comment about any in-school disciplinary actions on Monday, citing student confidentiality. Hunter said the district has a drug and alcohol policy that is "public information." He said the district follows it "as closely as possible."

Teacher honored

The Elsmere School PTA is inviting members of our community to a reception in honor of Mrs. Pat Eckhardt's retirement on Jan. 26, from 5 to 7 p.m. The reception will be held in the school library. Eckhardt has taught kindergarten at Elsmere for many years. All parents, former students, and friends are welcome.

Free classifieds, classifieds, free classifieds, classified ads, free classified ads, classified ads online, free classified ads online, free classified ads website, free classifieds website, classifieds website, free classifieds website, classifieds ads, free classifieds ads, classifieds ads online, free classifieds ads online, free classifieds ads website, free classifieds ads website, classifieds ads website, free classifieds ads website, classifieds ads website, free classifieds ads website.
Ben and Jerry's donates ice cream to BOO

Tom Rowland, owner of Ben and Jerry's in Main Square, Delmar, has agreed to donate free ice cream to the first 100 people through the door of the Board of Education’s annual Unlim-
ited Auction, to be held March 31 at 7:30 p.m. to raise the coffers of the Bethlehem Central High School. Ben and Jerry’s, based in Vermont, has a corporate policy of donating to communities. Bethlehem Opportunities Un-
limited is a community partnership that provides opportunities to drugs and alcohol for youth. Through workshops, conferences, and public forums, BOO facilitates communication between parents, youth, school, the town, and businesses.

For information call 439-6885.

In Delmar, The Spotlight is available at Elm Ave. Savings, Handy Andy, Tri Village Drug Store, Gray’s Cider and Gally

Page 35 — January 24, 1989 — The Spotlight

LEGAL NOTICE

NOTICE OF BOROUGH MEETING

The Board of Education of the Town of Bethlehem, Town of

Delmar, New York, pursuant to the provisions of Article III, 

Section 15 of the New York State School District Law, 

and Article 7, Section 2801 of the Education Law, hereby 

notifies the public that a Regular Board of Education 

Meeting of the Board of Education of the Town of 

Bethlehem, New York, will be held at 8:00 p.m. on 

February 13, 1989 in the Delmar Central High School, 

Delmar, New York.

LEGAL NOTICE

NOTICE OF BOROUGH MEETING

The Board of Education of the Town of Bethlehem, Town of 
Delmar, New York, pursuant to the provisions of Article III, Section 15 of the New York State School District Law, and Article 7, Section 2801 of the Education Law, hereby notifies the public that a Regular Board of Education Meeting of the Board of Education of the Town of Bethlehem, New York, will be held at 8:00 p.m. on February 13, 1989 in the Delmar Central High School, Delmar, New York.

LEGAL NOTICE

NOTICE OF BOROUGH MEETING

The Board of Education of the Town of Bethlehem, Town of Delmar, New York, pursuant to the provisions of Article III, Section 15 of the New York State School District Law, and Article 7, Section 2801 of the Education Law, hereby notifies the public that a Regular Board of Education Meeting of the Board of Education of the Town of Bethlehem, New York, will be held at 8:00 p.m. on February 13, 1989 in the Delmar Central High School, Delmar, New York.

LEGAL NOTICE

NOTICE OF BOROUGH MEETING

The Board of Education of the Town of Bethlehem, Town of Delmar, New York, pursuant to the provisions of Article III, Section 15 of the New York State School District Law, and Article 7, Section 2801 of the Education Law, hereby notifies the public that a Regular Board of Education Meeting of the Board of Education of the Town of Bethlehem, New York, will be held at 8:00 p.m. on February 13, 1989 in the Delmar Central High School, Delmar, New York.

LEGAL NOTICE

NOTICE OF BOROUGH MEETING

The Board of Education of the Town of Bethlehem, Town of Delmar, New York, pursuant to the provisions of Article III, Section 15 of the New York State School District Law, and Article 7, Section 2801 of the Education Law, hereby notifies the public that a Regular Board of Education Meeting of the Board of Education of the Town of Bethlehem, New York, will be held at 8:00 p.m. on February 13, 1989 in the Delmar Central High School, Delmar, New York.
BABYSITTING IN YOUR HOME. Weekdays, evenings, love work with warm, comfortable home. Call 434-3501.

EXPERIENCED MOTHER of two former teacher offering part-time home care for pre-school and school aged children ages 475-1270. Weekends, reasonable. LATHAM.

message on answering machine.

A TEAM of professionals who provide service centers and trained staff. Each_bo, must provide a resume or information. For a list of jobs and applications, call 1-815-383-6273 EXT. 2513 (nyscan).

EACH TRUCK driver for your child. Over two years indoors. Delivered to your home. Room, area. Room, kitchen, bedroom, TV, radio, phone, and linoleum. Call 756-9890 or 439-2250.

REDWOOD CONSTRUCTION COMPANY. Installations, carpet, tile, siding, drywall, brick, cabinets. Plumbing. Home repairs. Also ma­nual work, chimneys cleaned and repaired. 518-756 6525.

JEWELRY

LEWANDA JEWELERS, INC. Delaware Plaza. Expert watch, clock and jewelry repairs. Jewelry design, engravings, 439-9660. 30 years of service.

LAWN/GARDEN

COLORADO T&D's Landscaping and Lawn Service. Packages, 10 or more. Call 395-8690.

LAWYERS

LOSE MATT, 6'5", 210#, dark hair, blue eyes, and Asian accent. Call at 215-723-4567.

MISCELLANEOUS FOR SALE

REFRIGERATOR, Used, Westinghouse. 24" wide, works fine. Excellent condition. 439-2444.

COLOR COMPUTER

COMMERCIAL LAND AND LOTS

COMPLETELY LINED

 Commander, contemporary, raised ranch with wood appliances, 1.12 bath, fence yard with patio and balcony, brick fireplace. Asking $134,900. Call 439-6288 evenings.

CONSTRUCTION

NEW CONSTRUCTION

We are proud to offer a fine selection of both models and chole sites for you. As builders of the finest homes in the Capital District, Kienzle Building Corp. now offers you the choice of "being in by the winter" or locking in a price on a new home for 1969 delivery. Call Today....

OPEN TODAY: 15 Jordan Blvd. Westlur, Delmar. Kienzle built unique design with 4 bedrooms, 2 full baths and 2 half baths, 2 fireplaces, 2 walk-in closets and an deck with enclosed deck. Directions: By Pass (Rt. 32) to 2nd Right, follow to home. Open 9am-5pm. muddy small lot is a dream come true. Call 430-7902.

DELMAR. By owner. 3 bedroom, 2 baths, ranch, family room, hardwood floors, finished basement. Hamagrell Corp. 1st floor master. Asking $136,000. Call 439-6836 evenings.

BETTY LENT

REALTY USA

163 Delaware Ave., Delmar, 439-1822

COUNTRY CHARM


RESIDENTIAL SALES

CALL "CHICAGO" for a full-time position in a changing environment! Call Bob Blackman for a confidential interview 439-2888.

COUNCIL ROCKS, New and Old, Bught Individually. Your own camp site in Chapin. 3-6, 1121 1121 State Street, 2nd floor Schenectady State Street 1-25424-2424 (nycsan)

SCHOOL

TRAIN TO BE A DARLING MUSEUM - 20 month hands-on program. Classes start every 2 months. Musical Technology Institute, 105 Avenue Avenue, Enfield, Ct. 1-800-243-4242 (nycsan)

GUITAR TO GOOD

1-800-243-4242

KUNKEL'S CHILDREN'S DAY CARE CENTER accepting children all ages, 439-1459.

PERSONALIZED CLEANING. Reasonable rates, rooms done to your specifications. 458-7633.

MAYS NEW & IMPROVED

439-3867

EXCELLENT PLUS UTILITIES

Delmar, 2 bedroom duplex, appliances and carpeting Available February 15. Call 732-2715.

REAL ESTATE CLASSIFIEDS

REAL ESTATE FOR RENT

DISTINGUISHED SUNDERLANDS OFFICE SPACE. Ideal for the professional who needs to make an impression. Up to 1770 sq. ft. space available. For further information call 439-0912.


DELMER STORAGE SPACE large overhead door easily accessible. Will lease with option to buy. Realty Assets 438-3767

OFFICE, PRIVATE ROOM. Utilities included. 230 Delaware Avenue, Professional Building. Call 439-5173.

APARTMENTS, TOWNHOUSES and homes furnished and unfurnished. Call Pagano-Weiher 439-9921.

$800 & UTILITIES. 3 bedroom house, in-ground pool. Call Shirley Lewis, Manor Homes, 439-4943.

$550. DELMADUPLEX.3 bedroom, livingsroom, family room, all-conditioning, garage, gas, with owner, washer/dryer hook-up. Call 439-3859.

ELDERLEY COUPLE desires two bedroom apartment with garage. Non-smoker, no pets. May or June occupancy. (518)393-1942.

VACATION RENTAL

MYRTLE BEACH. Escape the cold. Call, fish, shop till you drop, 2 bedroom, 2 bath on the beach. Call 785-1130.

CAPE COD, BREWSTER HOME. sleeps 6, close to bay and ocean, $675 weekly. Off season rates available. Great golfing and biking. 439-7202 evenings.

MYRTLE BEACH "SOUTH SIDE" 6 weeks to 4 months. Fully furnished, early May, monthly, 1-785-8221 evenings.

CHAMPLAIN, WILLSBORO BAY. $275 per week. $550 for 2 weeks, 2 bedroom cottage, private beach and dock. Call now for availability 463-3208 after 6pm.

ROOMMATE WANTED

$150 INCLUSIVE. Female, Delmar, Delaware Avenue, Large freshly painted sparcer, $459-605 days, 439-0213 evenings.

REAL ESTATE WANTED.

WE ARE PROUD TO OFFER a fine selection of both models and choice sites for you. As builders of the finest homes in the Capital District, Kienzle Building Corp. now offers you the choice of "being in by the winter" or locking in a price on a new home for 1969 delivery. Call Today....

OPEN TODAY: 15 Jordan Blvd. Westlur, Delmar. Kienzle built unique design with 4 bedrooms, 2.5 baths and 2 half baths, 2 fireplaces, 2 walk-in closets and an deck with enclosed deck. Directions: By Pass (Rt. 32) to 2nd Right, follow to home. Open 9am-5pm. muddy small lot is a dream come true. Call 430-7902.

DELMAR. By owner. 3 bedroom, 2 baths, ranch, family room, hardwood floors, finished basement. Hamagrell Corp. 1st floor master. Asking $136,000. Call 439-6836 evenings.

BETTY LENT

REALTY USA

163 Delaware Ave., Delmar, 439-1822

A Member Of "The Traveller's Realty Network"
Obituaries

Grace Little
92, of Delmar died Saturday, Jan. 14, at St. Peter's Hospital after a short illness. She was born in Albany and was a 62-year resident of Delmar. She was the daughter of the late Charles and Grace (nee Zornow) Little.

She was married to the late Thomas E. Little, who was active in the Bethlehem Community business community for many years. She sang in several church choirs and performed in Gilbert and Sullivan operettas with the Delmar Chorale Club.

She was a member of the Bethlehem Community Presbyterian Church.

She is survived by her daughter, Carrie L. Isidell of Delmar, a sister, Kathleen Murray of Delmar; three grandchildren, Cathy D. Schaefer, John A. Isidell and Barbara Daedde; and four great-grandchildren.

Contributions may be made to the Deaconess Fund at the Bethlehem Community Church.

Benign J. Enos
Benign "Bennie" J. Enos of Feura Bush died Jan. 20 at his residence after a long illness. He was 85.

A well known area artist, he was a Schenectady native and had lived in Feura Bush for the past five months.

He graduated from Mont Pleasant High School in 1936, with an award in art achievement, and went on to attend the State University of New York at New Paltz, the San Francisco School of Art, and several schools in England.

His first art show was a one-man exhibit titled "Genesis One" at Durlachers Delicatessen Arts with a brief exhibition in Schenectady in 1982. He had been a 20-year member of the center.

He was awarded the first prize in the Schenectady Museum's Emerging Artists Show. In 1985 his work was displayed in the World Trade Center, the governor's offices in Albany, and at the Schenectady Museum. In 1986 he began work as a graphic artist with the state Health Department, where he remained until the time of his death.

Survivors include his mother, Virginia, and two sisters, Emma and Chris Enos. All reside in Schenectady.

Servils will be held today (Wednesday) in the Mount Olive Missionary Baptist Church in Schenectady, with arrangements by the Light's Funeral Home.

Contributions may be made to the Hamilton Hills Arts and Crafts Center.

Sylvia Grinnell Zornow
Sylvia Grinnell Zornow, formerly of Glenmont, died Jan. 21 in Guiderland Center Nursing Home after a long illness. She was 85.

She had lived with her second husband, Albert B. Zornow, in the Bethlehem area since 1986. She was the widow of the late Marvin Olin Grinnell.

Born in Buffalo, she had lived in the Buffalo and Rochester areas most of her life.

She is survived by her son, Robert Grinnell of Fayetteville, N.Y., her step-son, David Zornow, M.D., of Delmar, and five grandchildren.

A memorial service and interment will be at the First Presbyterian Church of Pittsfield, N.Y., Sunday, Jan. 29 at 2 p.m.

Susan Delaney
Her husband, Robert Zornow, and her brother, John K. Hancock, nephews, Stanley and Richard Hancock, and cousin, Ray; her mother, Helen Ortali, a Delmar resident, and her father, John Zornow.

Helen Ortali
Helen Ortali, a Delmar resident, died Jan. 12 in St. Peter's Hospital after a long illness. She was 55.

A native of Kenochsa, Wisc., she had been a marketing manager at SUNY Press in Albany.

Survivors include her husband, Ray; her mother, Lillian Hancock, and her brother, John K. Hancock, both of Seattle, Wash.

Funeral services are with arrangements by the Appleton Funeral Home, where a service and burial will take place in Slingerlands.

Rafael D. Schaefer
Rafael D. Schaefer, 89, of Slingerlands, died Jan. 23.

He graduated from Mont Pleasant High School in 1934. He served in the National Guard.

He was employed by the New York State Department of Audit and was a marketing manager at the University of New York at New Paltz. He was a member of the Hamilton Hills Arts Center.

Cathy Zornow
Cathy Zornow, 91, of Albany, formerly of Glenmont, died Jan. 23.

She is survived by her son, "Bennie" Zornow, her daughter, Janet Zornow, and two granddaughters.

She was the wife of the late John T. Zornow.

Survivors include her husband, Gary F. Zornow, and several nieces and nephews.

The family will receive friends today (Wednesday) from 2 p.m. to 4 p.m. and 7 p.m. to 9 p.m. at the First United Methodist Church, Feura Bush.

New York has set up the Robert Rienow Conservation Foundation.

To be eligible, photographs must be taken by RAS photographers and a $50 donation made to Easter Seal Society.

The New York Easter Seal Society serves children and adults with disabilities through its speech center, preschool programs, summer camps and services at 1069 Broadway.

RAS Photography is located at Village Square Mall, 1700 Central Ave., Colonie. Call 869-6486 for information.

In Albany The Spotlight is sold at Deubler's Delicatessen and Fowler's 1969 Lark.

Dr. Robert Rienow

"There has been a great deal of national attention in the last few years on the importance of civics and literacy and responsibility among our nation's youth people. CAAP is an important part of this program and will be available next year to elementary and middle schools across the country," said Dr. Mary Jane Turner, program director. "We are excited to see that the St. Thomas school is helping develop this in Colonie."

Coordinating the project is Jane Thorp, a teacher at the school.

Portraits taken to benefit Easter Seals

Children ages four through 14 years have the opportunity to win one first place $5,000 savings bond in the Parade of Stars when they have their picture taken to benefit the Easter Seal Society.

The age group is: four months to one year, one to two years, two to four years, five to eight years, and nine to 14 years.

Entries in this contest must be taken by RAS Photographers and a $50 donation must be made to Easter Seal.

The New York Easter Seal Society serves children and adults with disabilities through its speech center, preschool programs, summer camps and services at 1069 Broadway.

RAS Photography is located at Village Square Mall, 1700 Central Ave., Colonie. Call 869-6486 for information.
Boutique University

School of Nursing opens

Prom Dresses

Formal Gowns

Spoolers

Bethlehem Soccer

Student holds spring season registration

Spring semester opens

Wonderful Hardware

born between 1970 and 1979. The registration fee is $10. To register call Joyce Becker in the Senior Services Office at 439-4955, between 8:30 a.m. and 4:30 p.m.

Bredible Press announces course

Registration is now open for the 55 Alive driving course, to be sponsored during March by the Tri-Village Chapter 1586 of the American Association of Retired Persons.

The course will be held on Thursday and Friday, March 9 and 10, from 1 until 5 p.m., at the Bethlehem Public Library, 451 Delaware Ave., Delmar.

The course is open to anyone 50 years of age or older. Individuals who complete the course will be entitled to a 10 percent discount on their automobile liability and collision insurance.

The registration fee is $10. To register call Joyce Becker in the Senior Services Office at 439-4955, between 8:30 a.m. and 4:30 p.m.

Blood pressure clinic

The next Town of Bethlehem Blood Pressure Clinic will be held on Feb. 21 in the town hall auditorium, from 10 a.m. until 2 p.m. and from 7 to 8 p.m.

The clinic is open to all residents of the town. Transportation is provided for residents 50 years and older. For information call 439-5770.

Dinner out program offered

Area senior citizens are invited to join other town residents for a Valentine’s Day dinner on Tuesday evening, Feb. 14. The Senior Van will pick up senior citizens interested in dining together at their homes. The group will be transported to the Old Center Inn, Glenmont. Reservations may be made by calling 439-4555, ext. 77.

Dawn Traver and Samuel Essex

Traversus Essex

Mr. and Mrs. Robert Traver of Glenmont announce the engagement of their daughter, Dawn Marie, to Michael James Essex, son of Mr. and Mrs. David Essex of Glenmont.

The bride-to-be is a graduate of Glenmont High School and received her associate’s from Schenectady County Community College. She is employed by Mike Mashuta’s Training Center in Delmar.

An Oct. 21 wedding date has been set.

Substance abuse workshop announced

The College of Saint Rose in Albany will hold a substance abuse workshop on Friday, Jan. 27, from 6 to 9 p.m., and continuing on Jan. 28, from 9:30 a.m. to 3:30 p.m.

The workshop will provide information on many forms of substance abuse. The program has been designed for parents and others involved in the helping professions.

To register call 454-5102.

Bride to hold spring season registration

Mr. and Mrs. William Seymour of Universtiy announce the engagement of their daughter, Victoria Helen, to David Stephen Morrell, son of Mr. and Mrs. Anthony Morrell of Elsmere.

The bride-to-be, a graduate of Bethlehem Central High School, earned an associate’s degree from SUNY Agricultural and Technical College at Cobleskill and a bachelor’s degree from West Virginia University. He is a regional manager for Tree Preservation Co.

A Sept. 20 wedding is planned.

Workshop postponed

The 12-week study, entitled “Joy of Living,” being offered at the Bethlehem Community Church, 201 Elm Ave., Delmar, has been postponed until Jan. 26. The workshop was previously scheduled for Jan. 19.

For information call 439-3135.

Happy Birthday

Danny!

Love, Daddy, Mommy and Julie

Bridal Registry

Village Shop, Delaware Ave., Delmar, 439-0470

Reggions

Sarasota Country Club, 454-6516

Invitations

Saratoga Stationary 439-2800

Photography

Bride to hold spring season registration

The bride-to-be is a graduate of Glenmont High School and received her associate’s from Schenectady County Community College. She is employed by Mike Mashuta’s Training Center in Delmar.

An Oct. 21 wedding date has been set.

Substance abuse workshop announced

The College of Saint Rose in Albany will hold a substance abuse workshop on Friday, Jan. 27, from 6 to 9 p.m., and continuing on Jan. 28, from 9:30 a.m. to 3:30 p.m.

The workshop will provide information on many forms of substance abuse. The program has been designed for parents and others involved in the helping professions.

To register call 454-5102.

Bride to hold spring season registration

Mr. and Mrs. William Seymour of Universtiy announce the engagement of their daughter, Victoria Helen, to David Stephen Morrell, son of Mr. and Mrs. Anthony Morrell of Elsmere.

The bride-to-be, a graduate of Bethlehem Central High School, earned an associate’s degree from SUNY Agricultural and Technical College at Cobleskill and a bachelor’s degree from West Virginia University. He is a regional manager for Tree Preservation Co.

A Sept. 20 wedding is planned.

Workshop postponed

The 12-week study, entitled “Joy of Living,” being offered at the Bethlehem Community Church, 201 Elm Ave., Delmar, has been postponed until Jan. 26. The workshop was previously scheduled for Jan. 19.

For information call 439-3135.

Happy Birthday

Danny!

Love, Daddy, Mommy and Julie

Bridal Registry

Village Shop, Delaware Ave., Delmar, 439-0470

Reggions

Sarasota Country Club, 454-6516

Invitations

Saratoga Stationary 439-2800

Photography

Bride to hold spring season registration

The bride-to-be is a graduate of Glenmont High School and received her associate’s from Schenectady County Community College. She is employed by Mike Mashuta’s Training Center in Delmar.

An Oct. 21 wedding date has been set.

Substance abuse workshop announced

The College of Saint Rose in Albany will hold a substance abuse workshop on Friday, Jan. 27, from 6 to 9 p.m., and continuing on Jan. 28, from 9:30 a.m. to 3:30 p.m.

The workshop will provide information on many forms of substance abuse. The program has been designed for parents and others involved in the helping professions.

To register call 454-5102.

Bride to hold spring season registration

Mr. and Mrs. William Seymour of Universtiy announce the engagement of their daughter, Victoria Helen, to David Stephen Morrell, son of Mr. and Mrs. Anthony Morrell of Elsmere.

The bride-to-be, a graduate of Bethlehem Central High School, earned an associate’s degree from SUNY Agricultural and Technical College at Cobleskill and a bachelor’s degree from West Virginia University. He is a regional manager for Tree Preservation Co.

A Sept. 20 wedding is planned.

Workshop postponed

The 12-week study, entitled “Joy of Living,” being offered at the Bethlehem Community Church, 201 Elm Ave., Delmar, has been postponed until Jan. 26. The workshop was previously scheduled for Jan. 19.

For information call 439-3135.